# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

$\checkmark$	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the quarterly period ended September 26, 2020
	or
	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
	For the transition period from to
	Commission file number: 1-5256



(Exact name of registrant as specified in its charter)

Pennsylvania

23-1180120

(State or other jurisdiction of incorporation or organization)

(I.R.S. employer identification number)

## 1551 Wewatta Street Denver, Colorado 80202

(Address of principal executive offices)

#### (720) 778-4000

(Registrant's telephone number, including area code)

## Securities registered pursuant to Section 12(b) of the Act:

(Title of each class)	(Trading Symbol(s))	(Name of each exchange on which registered)
Common Stock, without par value, stated capital, \$0.25 per share	VFC	New York Stock Exchange
0.625% Senior Notes due 2023	VFC23	New York Stock Exchange
0.250% Senior Notes due 2028	VFC28	New York Stock Exchange
0.625% Senior Notes due 2032	VFC32	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T ( $\S232.405$  of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	abla	Accelerated filer	
Non-accelerated filer		Smaller reporting company	
		Emerging growth company	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

On October 24, 2020, there were 390,004,212 shares of the registrant's common stock outstanding.

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## PART I — FINANCIAL INFORMATION

## ITEM 1 — FINANCIAL STATEMENTS (UNAUDITED).

## VF CORPORATION

## Consolidated Balance Sheets (Unaudited)

(In thousands, except share amounts)	Sep	tember 2020	1	March 2020	Sep	otember 2019
ASSETS						
Current assets						
Cash and equivalents	\$	1,877,398	\$	1,369,028	\$	469,912
Accounts receivable, less allowance for doubtful accounts of: September 2020 - \$36,121; March 2020 - \$37,099; September 2019 - \$19,930		1 (0/ /70		1,308,051		1,881,374
Inventories		1,606,479		1,293,912		
Short-term investments		1,434,843 800,000		1,273,712		1,590,027
Other current assets		408,809		444,886		391,678
Current assets of discontinued operations		552,677		611,139		
Total current assets						442,216
		6,680,206		5,027,016		4,775,207
Property, plant and equipment, net		933,990		954,406		832,237
Intangible assets, net		1,851,093		1,854,545		1,857,868
Goodwill		1,173,514		1,156,019		1,479,755
Operating lease right-of-use assets		1,385,121		1,273,514		1,231,638
Other assets		917,342		867,751		905,993
Other assets of discontinued operations	_		_		-	187,657
TOTAL ASSETS LIABILITIES AND STOCKHOLDERS' EQUITY	\$	12,941,266	\$	11,133,251	\$	11,270,355
Current liabilities	<b>*</b>	10.000	<b>.</b>	1 000 010	<b>.</b>	101.001
Short-term borrowings	\$	13,237	\$	1,228,812	\$	484,321
Current portion of long-term debt		1,127		1,018		4,986
Accounts payable		450,109		407,021		483,207
Accrued liabilities		1,505,703		1,260,252		1,331,495
Current liabilities of discontinued operations		114,356		126,781		100,329
Total current liabilities		2,084,532		3,023,884		2,404,338
Long-term debt		5,679,440		2,608,269		2,090,922
Operating lease liabilities		1,129,840		1,020,651		997,456
Other liabilities		1,102,216		1,123,113		1,106,791
Other liabilities of discontinued operations						23,229
Total liabilities		9,996,028		7,775,917		6,622,736
Commitments and contingencies						
Stockholders' equity						
Preferred Stock, par value \$1; shares authorized, 25,000,000; no shares outstanding at September 2020, March 2020 or September 2019		_		_		_
Common Stock, stated value \$0.25; shares authorized, 1,200,000,000; shares outstanding at September 2020 - 389,964,718; March 2020 - 388,812,158; September 2019 - 398,865,790		97,491		97,203		99,716
Additional paid-in capital		3,852,358		4,183,780		4,072,640
Accumulated other comprehensive income (loss)		(959,658)		(930,958)		(930,725)
Retained earnings (accumulated deficit)		(44,953)		7,309		1,405,988
Total stockholders' equity		2,945,238		3,357,334		4,647,619
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	12,941,266	\$	11,133,251	\$	11,270,355
TOTAL LIABILITIES AND STOOMIDEDENS ENOUGH	4	12,7-1,200	4	11,100,201	4	11,270,333

Basic

Diluted

#### VF CORPORATION

## Consolidated Statements of Operations (Unaudited)

Three Months Ended September Six Months Ended September 2020 2019 2020 2019 (In thousands, except per share amounts) 5,230,412 \$ 2,608,324 \$ 3,179,758 \$ 3,684,617 **Net revenues** Costs and operating expenses Cost of goods sold 1,282,406 1,456,317 1,789,357 2.352.601 Selling, general and administrative expenses 1,005,970 1,174,879 1,822,121 2,233,284 Total costs and operating expenses 2,288,376 2,631,196 3,611,478 4,585,885 319,948 548,562 73,139 644,527 Operating income Interest income 4.489 10.968 3.176 4,424 Interest expense (34,107)(20,810)(63, 369)[42,937]Other income (expense), net 4,644 (1,771)(33,543)3,783 Income (loss) from continuing operations before income taxes 293,661 530,405 (19,284) 616,341 Income tax expense (benefit) 50,415 (94,972) 15,212 (74,309)(34,496) 690,650 Income (loss) from continuing operations 243,246 625,377 Income from discontinued operations, net of tax 13,476 23,624 5.605 7,572 \$ \$ Net income (loss) 256,722 \$ 649,001 (28,891) 698,222 Earnings (loss) per common share - basic \$ \$ \$ 0.62 \$ 1.57 [0.09]1.74 Continuing operations Discontinued operations 0.03 0.06 0.01 0.02 Total earnings (loss) per common share - basic \$ 0.66 \$ 1.63 \$ (0.07)\$ 1.76 Earnings (loss) per common share - diluted \$ 0.62 \$ 1.55 \$ (0.09)\$ 1.72 Continuing operations Discontinued operations 0.03 0.06 0.01 0.02 Total earnings (loss) per common share - diluted 1.61 \$ (0.07)\$ 1.74 0.66 Weighted average shares outstanding

389,219

391,180

397,751

402.261

See notes to consolidated financial statements.

388,957

390.986

397,239

402.088

## Consolidated Statements of Comprehensive Income (Loss) (Unaudited)

**Three Months Ended September Six Months Ended September** 2020 2019 2020 2019 (In thousands) Net income (loss) \$ 256,722 \$ 649.001 \$ (28,891) \$ 698,222 Other comprehensive income (loss) Foreign currency translation and other Losses arising during the period (33,483)(70,473)(29,629) (57,644)Reclassification of foreign currency translation 42,364 losses Income tax effect 18,582 (8,912)24,837 (5,969)Defined benefit pension plans Current period actuarial losses (8,853)[14,610](8,853)(14,610)Amortization of net deferred actuarial losses 2,898 4,014 5,761 8,033 Amortization of deferred prior service costs (credits) (17)12 (34)25 Reclassification of net actuarial loss from 572 settlement charge 519 572 519 Income tax effect 386 2,207 722 499 Derivative financial instruments Gains (losses) arising during the period (39,731)51,396 (47,326) 66,170 7,197 (7,048)(10,922)Income tax effect 8,727 Reclassification of net gains realized (11,379)(23,688)(31,659)(34,183)Income tax effect 1,711 3,244 5,818 6,000 Other comprehensive income (loss) (42,082) (62,117) (63, 339)(28,700)

194,605

585,662

\$

(57,591) \$

656,140

\$

See notes to consolidated financial statements.

Comprehensive income (loss)

## VF CORPORATION Consolidated Statements of Cash Flows (Unaudited)

## **Six Months Ended September**

(In thousands)	2020	2019
OPERATING ACTIVITIES		
Net income (loss)	\$ (28,891)	\$ 698,222
Income from discontinued operations, net of tax	5,605	7,572
Income (loss) from continuing operations, net of tax	(34,496)	690,650
Adjustments to reconcile net income (loss) to cash provided (used) by operating activities:		
Depreciation and amortization	138,853	125,159
Reduction in the carrying amount of right-of-use assets	205,635	186,327
Stock-based compensation	26,113	70,146
Provision for doubtful accounts	15,727	5,767
Pension expense less than contributions	(7,953)	(6,125)
Other, net	15,852	(99,823)
Changes in operating assets and liabilities:		·
Accounts receivable	(275,436)	(542,150)
Inventories	(115,515)	(433,360)
Accounts payable	36,019	(169)
Income taxes	(40,770)	(47,964)
Accrued liabilities	161,785	(123,369)
Operating lease right-of-use assets and liabilities	(150,170)	(224,750)
Other assets and liabilities	63,866	26,915
Cash provided (used) by operating activities - continuing operations	39,510	(372,746)
Cash provided by operating activities - discontinued operations	43,298	7,268
Cash provided (used) by operating activities	82,808	(365,478)
INVESTING ACTIVITIES		
Purchases of short-term investments	(800,000)	_
Capital expenditures	(112,501)	
Software purchases	(38,345)	(24,712)
Other, net	(3,839)	· ·
Cash used by investing activities - continuing operations	(954,685)	
Cash used by investing activities - discontinued operations	(2,693)	(7,270)
Cash used by investing activities	(957,378)	
FINANCING ACTIVITIES	. , .	. , .
Net decrease in short-term borrowings	(1,215,575)	(168,421)
Payments on long-term debt	(768)	(2,868)
Payment of debt issuance costs	(21,430)	
Proceeds from long-term debt	2,996,090	_
Cash dividends paid	(373,638)	(373,604)
Cash received from Kontoor Brands, net of cash transferred of \$126.8 million	(6,6,656)	906,148
Proceeds from issuance of Common Stock, net of (payments) for tax withholdings	(7,221)	50,659
Cash provided by financing activities	1,377,458	411,914
Effect of foreign currency rate changes on cash, cash equivalents and restricted cash	(8,082)	(5,385)
Net change in cash, cash equivalents and restricted cash	494,806	(36,361)
Cash, cash equivalents and restricted cash – beginning of year	1,411,322	556,587
Cash, cash equivalents and restricted cash – end of period	\$ 1,906,128	\$ 520,226

Continued on next page.

# VF CORPORATION Consolidated Statements of Cash Flows (Unaudited)

## **Six Months Ended September**

(In thousands)	2020	 2019
Balances per Consolidated Balance Sheets:		
Cash and cash equivalents	\$ 1,877,398	\$ 469,912
Other current assets	1,301	2,748
Current assets of discontinued operations	26,846	37,693
Other assets	583	 9,873
Total cash, cash equivalents and restricted cash	\$ 1,906,128	\$ 520,226

## Consolidated Statements of Stockholders' Equity (Unaudited)

## Three Months Ended September 2020

	Commo	Common Stock		Additional Paid-in	Accumulated Other Comprehensive		Retained Earnings (Accumulated			
(In thousands, except share amounts)	Shares	Δ	mounts	Capital	Income (Loss)		Deficit)		Total	
Balance, June 2020	389,641,245	\$	97,410	\$ 4,010,817	\$	(897,541)	\$	(298,088)	\$ 2,912,598	
Net income	_		_	_		_		256,722	256,722	
Dividends on Common Stock (\$0.48 per share)	_		_	(186,892)		_		_	(186,892)	
Stock-based compensation, net	323,473		81	28,433		_		(3,587)	24,927	
Foreign currency translation and other	_		_	_		(14,901)		_	(14,901)	
Defined benefit pension plans	_		_	_		(5,014)		_	(5,014)	
Derivative financial instruments	_		_	_		(42,202)		_	(42,202)	
Balance, September 2020	389,964,718	\$	97,491	\$ 3,852,358	\$	(959,658)	\$	(44,953)	\$ 2,945,238	

## Three Months Ended September 2019

	<u> </u>								
(In thousands, except share amounts)	Common Stock Shares Amounts		Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)		Retained Earnings (Accumulated Deficit)		Total	
						<u>*</u>	4	<u> </u>	
Balance, June 2019	397,922,120	\$	99,481	\$ 3,988,385	\$	(867,386)	\$	931,134	\$ 4,151,614
Net income	_		_	_		_		649,001	649,001
Dividends on Common Stock (\$0.43 per share)	_		_	_		_		(171,066)	(171,066)
Stock-based compensation, net	943,670		235	84,255		_		(3,081)	81,409
Foreign currency translation and other	_		_	_		(79,385)		_	(79,385)
Defined benefit pension plans	_		_	_		(7,858)		_	(7,858)
Derivative financial instruments	_		_	_		23,904		_	23,904
Balance, September 2019	398.865.790	\$	99.716	\$ 4.072.640	\$	(930.725)	\$	1.405.988	\$ 4.647.619

Continued on next page.

## Consolidated Statements of Stockholders' Equity (Unaudited)

## Six Months Ended September 2020

	Common Stock		ck	Additional — Paid-in		cumulated Other	Earnings		
(In thousands, except share amounts)	Shares	Δ	mounts	Capital	Comprehensive Income (Loss)		Deficit)		Total
Balance, March 2020	388,812,158	\$	97,203	\$ 4,183,780	\$	(930,958)	\$	7,309	\$ 3,357,334
Net loss	_		_	_		_		(28,891)	(28,891)
Dividends on Common Stock (\$0.96 per share)	_		_	(373,638)		_		_	(373,638)
Stock-based compensation, net	1,152,560		288	42,216		_		(23,371)	19,133
Foreign currency translation and other	_		_	_		37,572		_	37,572
Defined benefit pension plans	_		_	_		(1,832)		_	(1,832)
Derivative financial instruments	_		_	_		(64,440)		_	(64,440)
Balance, September 2020	389,964,718	\$	97,491	\$ 3,852,358	\$	(959,658)	\$	(44,953)	\$ 2,945,238

## Six Months Ended September 2019

(In thousands, except share amounts)	Common Stock Shares Amounts		Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Earnings ve (Accumulated		Total	
Balance, March 2019	396,824,662	\$	99,206	\$ 3,921,784	\$ (902,075)	\$	1,179,601	\$ 4,298,516
Adoption of new accounting standard, ASU 2016-02	_		_	_	_		(2,491)	(2,491)
Adoption of new accounting standard, ASU 2018-02	_		_	_	(61,861)		61,861	_
Net income	_		_	_	_		698,222	698,222
Dividends on Common Stock (\$0.94 per share)	_		_	_	_		(373,604)	(373,604)
Stock-based compensation, net	2,041,128		510	150,856	_		(27,393)	123,973
Foreign currency translation and other	_		_	_	(63,613)		_	(63,613)
Defined benefit pension plans	_		_	_	(5,534)		_	(5,534)
Derivative financial instruments	_		_	_	27,065		_	27,065
Spin-off of Jeans Business	_		_	_	75,293		(130,208)	(54,915)
Balance, September 2019	398,865,790	\$	99,716	\$ 4,072,640	\$ (930,725)	\$	1,405,988	\$ 4,647,619

## Notes to Consolidated Financial Statements (Unaudited)

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#### NOTE 1 — BASIS OF PRESENTATION

VF Corporation (together with its subsidiaries, collectively known as "VF" or the "Company") uses a 52/53 week fiscal year ending on the Saturday closest to March 31 of each year. The Company's current fiscal year runs from March 29, 2020 through April 3, 2021 ("Fiscal 2021"). Accordingly, this Form 10-Q presents our second quarter of Fiscal 2021. For presentation purposes herein, all references to periods ended September 2020 and September 2019 relate to the fiscal periods ended on September 26, 2020 and September 28, 2019, respectively. References to March 2020 relate to information as of March 28, 2020.

On January 21, 2020, VF announced its decision to explore the divestiture of its Occupational Workwear business. The Occupational Workwear business is comprised primarily of the following brands and businesses: Red Kap®, VF Solutions®, Bulwark®, Workrite®, Walls®, Terra®, Kodiak®, Work Authority® and Horace Small®. The business also includes certain Dickies® occupational workwear products that have historically been sold through the business-to-business channel. During the three months ended March 2020, the Company determined that the Occupational Workwear business met the held-for-sale and discontinued operations accounting criteria and expects to divest this business during Fiscal 2021. Accordingly, the Company has reported the results of the Occupational Workwear business and the related cash flows as discontinued operations in the Consolidated Statements of Operations and Consolidated Statements of Cash Flows, respectively. The related held-forsale assets and liabilities have been reported as assets and liabilities of discontinued operations in the Consolidated Balance Sheets. These changes have been applied to all periods presented.

On May 22, 2019, VF completed the spin-off of its Jeans business, which included the Wrangler®, Lee® and Rock & Republic® brands, as well as the VF Outlet™ business, into an independent, publicly traded company. As a result, VF reported the results for the Jeans business and the related cash flows as discontinued operations in the Consolidated Statements of

Operations and Consolidated Statements of Cash Flows, respectively. These changes have been applied to all periods presented.

Certain prior year amounts have been reclassified to conform to the Fiscal 2021 presentation.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X and do not include all of the information and notes required by generally accepted accounting principles in the United States of America ("GAAP") for complete financial statements. Similarly, the March 2020 condensed consolidated balance sheet was derived from audited financial statements but does not include all disclosures required by GAAP. In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all normal and recurring adjustments necessary to fairly state the consolidated financial position, results of operations and cash flows of VF for the interim periods presented. Operating results for the three and six months ended September 2020 are not necessarily indicative of results that may be expected for any other interim period or for Fiscal 2021. For further information, refer to the consolidated financial statements and notes included in VF's Annual Report on Form 10-K for the year ended March 28, 2020 ("Fiscal 2020 Form 10-

In preparing the condensed consolidated financial statements, management makes estimates and assumptions that affect amounts reported in the condensed consolidated financial statements and accompanying notes. The duration and severity of the novel coronavirus ("COVID-19") pandemic, which is subject to uncertainty, is having a significant impact on VF's business. Management's estimates and assumptions have contemplated both current and expected impacts related to COVID-19 based on available information. Actual results may differ from those

## NOTE 2 — RECENTLY ADOPTED AND ISSUED ACCOUNTING STANDARDS

#### Recently Adopted Accounting Standards

In June 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-13, "Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments", which requires entities to use a forward-looking approach based on expected losses to estimate credit losses on certain types of financial instruments, including trade receivables. The FASB has subsequently issued updates to the standard to provide additional clarification on specific topics. The guidance became effective for VF in the first quarter of Fiscal 2021, but did not have a material impact on VF's consolidated financial statements. As a result of the adoption of this guidance, the following significant accounting policy from the Company's Fiscal 2020 Form 10-K has been updated:

#### Accounts Receivable

Trade accounts receivable are recorded at invoiced amounts, less contractual allowances for trade terms, sales incentive programs and discounts. Royalty receivables are recorded at amounts earned based on the licensees' sales of licensed products, subject in some cases to contractual minimum

royalties due from individual licensees. VF maintains an allowance for doubtful accounts for estimated losses that will result from the inability of customers and licensees to make required payments. The allowance is determined based on review of specific customer accounts where collection is doubtful, as well as an assessment of the collectability of total receivables, which are grouped based on similar risk characteristics, considering historical trends, adjusted for current economic conditions and reasonable and supportable forecasts when appropriate. The allowance represents the current estimate of lifetime expected credit losses for all outstanding accounts receivable and reflects the Company's ongoing evaluation of collectability, customer creditworthiness, historical levels of credit losses and future expectations. Receivables are written off against the allowance when it is determined that the amounts will not be recovered.

In August 2018, the FASB issued ASU No. 2018-13, "Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement", an update that modifies the disclosure requirements for fair value measurements by removing, modifying or adding certain

disclosures. The guidance became effective for VF in the first quarter of Fiscal 2021, but did not have a material impact on VF's disclosures.

In August 2018, the FASB issued ASU No. 2018-15, "Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract", an update that aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software. The guidance became effective for VF in the first quarter of Fiscal 2021, but did not have a material impact on VF's consolidated financial statements.

#### Recently Issued Accounting Standards

In August 2018, the FASB issued ASU No. 2018-14, "Compensation—Retirement Benefits—Defined Benefit Plans—General (Subtopic 715-20): Disclosure Framework—Changes to the Disclosure Requirements for Defined Benefit Plans", an update that modifies the annual disclosure requirements for employers who sponsor defined benefit pension or other postretirement plans. The guidance will be effective for VF in Fiscal 2021, but the

Company does not expect the adoption of this guidance to have a material impact on VF's disclosures.

In December 2019, the FASB issued ASU No. 2019-12, "Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes", an update that amends and simplifies the accounting for income taxes by removing certain exceptions in existing guidance and providing new guidance to reduce complexity in certain areas. The guidance will be effective for VF in the first quarter of the year ending April 2, 2022 ("Fiscal 2022") with early adoption permitted. The Company is evaluating the impact that adopting this guidance will have on VF's consolidated financial statements.

In March 2020, the FASB issued ASU No. 2020-04, "Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting", an update that provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions affected by reference rate reform if certain criteria are met. The optional guidance is provided to ease the potential burden of accounting for reference rate reform. The guidance is effective and can be adopted no later than December 31, 2022. The Company is evaluating the impact that adopting this guidance would have on VF's consolidated financial statements.

### NOTE 3 — REVENUES

The following table provides information about accounts receivable, contract assets and contract liabilities:

(In thousands)	September 202	March 2020	September 2019
Accounts receivable, net	\$ 1,606,4	\$ 1,308,051	\$ 1,881,374
Contract assets <sup>[a]</sup>	2,5	573 1,181	2,433
Contract liabilities (b)	44,0	37,498	39,346

Included in the other current assets line item in the Consolidated Balance Sheets.

(b) Included in the accrued liabilities line item in the Consolidated Balance Sheets.

For the three and six months ended September 2020, the Company recognized \$85.1 million and \$120.7 million, respectively, of revenue that was included in the contract liability balance during the periods, including amounts recorded as a contract liability and subsequently recognized as revenue as performance obligations were satisfied within the same period, such as order deposits from customers. The change in the contract asset and contract liability balances primarily results from the timing differences between the Company's satisfaction of performance obligations and the customer's payment.

For the three and six months ended September 2020, revenue recognized from performance obligations satisfied, or partially satisfied, in prior periods was not material.

As of September 2020, the Company expects to recognize \$55.5 million of fixed consideration related to the future minimum

guarantees in effect under its licensing agreements and expects such amounts to be recognized over time based on the contractual terms, including \$9.1 million during the remainder of Fiscal 2021. The variable consideration related to licensing arrangements is not disclosed as a remaining performance obligation as it qualifies for the sales-based royalty exemption. VF has also elected the practical expedient to not disclose the transaction price allocated to remaining performance obligations for contracts with an original expected duration of one year or less.

As of September 2020, there were no arrangements with transaction price allocated to remaining performance obligations other than contracts for which the Company has applied the practical expedients and the fixed consideration related to future minimum guarantees discussed above.

## Disaggregation of Revenue

The following tables disaggregate our revenues by channel and geography, which provides a meaningful depiction of how the nature, timing and uncertainty of revenues were affected by economic factors. The wholesale channel includes fees generated from sourcing activities as the customers and point-in-time revenue recognition are similar to other wholesale arrangements.

				Three Mo	nths	Ended Septe	mber	2020		
(In thousands)		Outdoor		Active		Work		Other		Total
Channel revenues										
Wholesale	\$	823,954	\$	664,868	\$	208,902	\$	_	\$	1,697,724
Direct-to-consumer		329,661		530,231		40,028		164		900,084
Royalty		792		5,103		4,621		_		10,516
Total	\$	1,154,407	\$	1,200,202	\$	253,551	\$	164	\$	2,608,324
Geographic revenues										
United States	\$	522,676	\$	586,377	\$	161,458	\$	_	\$	1,270,511
International		631,731		613,825		92,093		164		1,337,813
Total	\$	1,154,407	\$	1,200,202	\$	253,551	\$	164	\$	2,608,324
(In thousands)		Outdoor		Active		Work		Other		Total
		Outdoor		Active		Work		Other		Total
Channel revenues	<b></b>	4 455 700	φ.	E00 EE0	<b>.</b>	10//00	φ.	45 450	<b>.</b>	0.007.07
Wholesale	\$	1,175,422	\$	709,770	\$	186,482	\$	15,172	\$	2,086,84
Direct-to-consumer		347,684		697,627		30,453		2,898		1,078,662
Royalty	_	2,831		6,237	_	5,182	_			14,250
Total	\$	1,525,937	\$	1,413,634	\$	222,117	\$	18,070	\$	3,179,758
Geographic revenues										
United States	\$	737,255	\$	711,541	\$	149,523	\$	_	\$	1,598,319
International		788,682		702,093		72,594		18,070		1,581,439
Total	\$	1,525,937	\$	1,413,634	\$	222,117	\$	18,070	\$	3,179,75
				Six Mon	ths E	Ended Septem	ber 2	2020		
		0.11		A		14/ 1		0.1		T

			Six Mon	ths E	nded Septem	ber :	2020		
(In thousands)	 Outdoor		Active		Work		Other		Total
Channel revenues									
Wholesale	\$ 982,460	\$	906,032	\$	326,506	\$	1,275	\$	2,216,273
Direct-to-consumer	509,675		854,432		80,643		208		1,444,958
Royalty	3,500		11,054		8,832		_		23,386
Total	\$ 1,495,635	\$	1,771,518	\$	415,981	\$	1,483	\$	3,684,617
Geographic revenues									
United States	\$ 675,153	\$	851,884	\$	276,090	\$	_	\$	1,803,127
International	820,482		919,634		139,891		1,483		1,881,490
Total	\$ 1,495,635	\$	1,771,518	\$	415,981	\$	1,483	\$	3,684,617

Six Months Ended Se	ptember 2019
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(In thousands)	Outdoor	Active	Work	Other	Total
Channel revenues					
Wholesale	\$ 1,517,178	\$ 1,369,912	\$ 350,762	\$ 17,980	\$ 3,255,832
Direct-to-consumer	614,026	1,263,514	63,972	6,352	1,947,864
Royalty	5,353	12,334	9,029	_	26,716
Total	\$ 2,136,557	\$ 2,645,760	\$ 423,763	\$ 24,332	\$ 5,230,412
Geographic revenues					
United States	\$ 1,040,307	\$ 1,422,746	\$ 292,154	\$ _	\$ 2,755,207
International	1,096,250	1,223,014	131,609	24,332	2,475,205
Total	\$ 2,136,557	\$ 2,645,760	\$ 423,763	\$ 24,332	\$ 5,230,412

#### NOTE 4 — DISCONTINUED OPERATIONS

The Company continuously assesses the composition of its portfolio to ensure it is aligned with its strategic objectives and positioned to maximize growth and return to shareholders.

#### Occupational Workwear Business

On January 21, 2020, VF announced its decision to explore the divestiture of its Occupational Workwear business. The Occupational Workwear business is comprised primarily of the following brands and businesses: Red Kap®, VF Solutions®, Bulwark®, Workrite®, Walls®, Terra®, Kodiak®, Work Authority® and Horace Small®. The business also includes certain Dickies® occupational workwear products that have historically been sold through the business-to-business channel.

During the three months ended March 2020, the Company determined the Occupational Workwear business met the held-for-sale and discontinued operations accounting criteria and expects to divest this business during Fiscal 2021. Accordingly, the Company has reported the results of the Occupational Workwear business and the related cash flows as discontinued operations in the Consolidated Statements of Operations and Consolidated Statements of Cash Flows, respectively. The related held-for-sale assets and liabilities have been reported as assets and liabilities of discontinued operations in the Consolidated Balance Sheets.

The results of the Occupational Workwear business were previously reported in the Work segment. The results of the Occupational Workwear business recorded in the income from discontinued operations, net of tax line item in the Consolidated Statements of Operations were income of \$13.5 million and \$5.6 million for the three and six months ended September 2020, respectively, and \$23.6 million and \$55.6 million for the three and six months ended September 2019, respectively.

Certain corporate overhead costs and segment costs previously allocated to the Occupational Workwear business for segment reporting purposes did not qualify for classification within discontinued operations and have been reallocated to continuing operations.

#### Jeans Business

On May 22, 2019, VF completed the spin-off its Jeans business, which included the *Wrangler*<sup>®</sup>, *Lee*<sup>®</sup> and *Rock & Republic*<sup>®</sup> brands, as well as the *VF Outlet*<sup>TM</sup> business, into an independent,

publicly traded company now operating under the name Kontoor Brands, Inc. ("Kontoor Brands") and trading under the symbol "KTB" on the New York Stock Exchange. The spin-off was effected through a distribution to VF shareholders of one share of Kontoor Brands common stock for every seven shares of VF common stock held on the record date of May 10, 2019. Accordingly, the Company has reported the results of the Jeans business and the related cash flows as discontinued operations in the Consolidated Statements of Operations and Consolidated Statements of Cash Flows, respectively.

In connection with the spin-off, Kontoor Brands entered into a credit agreement with respect to \$1.55 billion in senior secured credit facilities consisting of a senior secured five-year \$750.0 million term loan A facility, a senior secured seven-year \$300.0 million term loan B facility and a five-year \$500.0 million senior secured revolving credit facility (collectively, the "Kontoor Credit Facilities"). Prior to the effective date of the spin-off, Kontoor Brands incurred \$1.05 billion of indebtedness under the Kontoor Credit Facilities, which was primarily used to fund a transfer of \$906.1 million to VF and its subsidiaries, net of \$126.8 million of cash received from VF. As a result of the spin-off, VF divested net assets of \$54.9 million, including the indebtedness under the Kontoor Credit Facilities. Also included in the net assets divested was \$75.3 million of net accumulated other comprehensive losses attributable to the Jeans business, primarily related to foreign currency translation.

The results of the Wrangler®, Lee® and Rock & Republic® brands were previously reported in the Jeans segment, the results of the Wrangler® RIGGS brand were previously reported in the Work segment, and the results of the non-VF products sold in VF Outlet  $^{\rm TM}$  stores were previously reported in the Other category included in the reconciliation of segment revenues and segment profit. The results of the Jeans business recorded in the income from discontinued operations, net of tax line item in the Consolidated Statement of Operations were a loss of \$48.0 million for the six months ended September 2019, including \$59.5 million of separation and related expenses.

In connection with the spin-off of the Jeans business, the Company entered into several agreements with Kontoor Brands that govern the relationship of the parties following the spin-off including the Separation and Distribution Agreement, the Tax Matters Agreement, the Transition Services Agreement, the VF Intellectual Property License Agreement and the Employee Matters Agreement. Under the terms of the Transition Services

Agreement, the Company and Kontoor Brands agreed to provide each other certain transitional services including information technology, information management, human resources, employee benefits administration, supply chain, facilities, and other limited finance and accounting related services for periods

up to 24 months. Payments and operating expense reimbursements for transition services are recorded within the reportable segments or within the corporate and other expenses line item, in the reconciliation of segment profit in Note 14, based on the function providing the service.

#### Summarized Discontinued Operations Financial Information

The following table summarizes the major line items for the Occupational Workwear business and the Jeans business that are included in the income from discontinued operations, net of tax line item in the Consolidated Statements of Operations:

	Th	ree Months E	nded S	September	Six Months Ended September				
(In thousands)		2020		2019		2020		2019	
Net revenues	\$	162,310	\$	213,510	\$	287,643	\$	769,538	
Cost of goods sold		113,147		140,990		214,617		483,944	
Selling, general and administrative expenses		34,911		42,017		68,167		238,483	
Interest income, net		180		559		473		592	
Other income (expense), net		79		(41)		79		(664)	
Income from discontinued operations before income taxes		14,511		31,021		5,411		47,039	
Income tax expense (benefit) [a]		1,035		7,397		(194)		39,467	
Income from discontinued operations, net of tax	\$	13,476	\$	23,624	\$	5,605	\$	7,572	

Income tax expense for the six months ended September 2019 includes additional tax expense on nondeductible transaction costs and uncertain tax positions related to the Jeans business.

The following table summarizes the carrying amounts of major classes of assets and liabilities of discontinued operations for each of the periods presented:

(In thousands)	Sept	ember 2020	N	larch 2020	Sep	tember 2019
Cash and equivalents	\$	26,846	\$	39,752	\$	37,693
Accounts receivable, net		82,520		83,650		94,780
Inventories		241,519		294,000		300,689
Other current assets		7,773		6,701		9,054
Property, plant and equipment, net		47,964		44,863		39,364
Intangible assets, net		54,471		54,471		61,902
Goodwill		43,530		43,530		49,630
Operating lease right-of-use assets		42,445		38,941		32,265
Other assets		5,609		5,231		4,496
Total assets of discontinued operations	\$	552,677	\$	611,139	\$	629,873
Accounts payable	\$	46,493	\$	63,380	\$	67,493
Accrued liabilities		32,322		29,699		32,836
Operating lease liabilities		34,688		35,867		30,907
Other liabilities		5,177		2,270		2,572
Deferred income tax liabilities <sup>(a)</sup>		(4,324)		(4,435)		(10,250)
Total liabilities of discontinued operations	\$	114,356	\$	126,781	\$	123,558

<sup>&</sup>lt;sup>(a)</sup> Deferred income tax balances reflect VF's consolidated netting by jurisdiction.

## NOTE 5 — INVENTORIES

(In thousands)	September 2020	March 2020	September 2019
Finished products	\$ 1,358,593	\$ 1,201,562	\$ 1,500,803
Work-in-process	59,855	67,603	64,585
Raw materials	16,395	24,747	24,639
Total inventories	\$ 1,434,843	\$ 1,293,912	\$ 1,590,027

#### NOTE 6 — INTANGIBLE ASSETS

			 9	Sept	ember 2020	)		M	larch 2020
(In thousands)	Weighted Average Amortization Period	Amortization Method	Cost		cumulated nortization		Net Carrying Amount		Net Carrying Amount
Amortizable intangible assets:									
Customer relationships	19 years	Accelerated	\$ 266,350	\$	142,442	\$	123,908	\$	137,017
License agreements	19 years	Accelerated	7,766		5,216		2,550		2,548
Other	8 years	Straight-line	8,296		5,936		2,360		2,909
Amortizable intangible assets, net							128,818		142,474
Indefinite-lived intangible assets:									
Trademarks and trade names							1,722,275		1,712,071
Intangible assets, net						\$	1,851,093	\$	1,854,545

Amortization expense for the three and six months ended September 2020 was \$4.5 million and \$8.9 million, respectively. Based on the carrying amounts of amortizable intangible assets noted above, estimated amortization expense for the next five years beginning in Fiscal 2021 is \$16.8 million, \$15.2 million, \$14.1 million, \$13.6 million and \$13.1 million, respectively.

## NOTE 7 — GOODWILL

Changes in goodwill are summarized by reportable segment as follows:

(In thousands)	Outdoor	Active	Work	Total
Balance, March 2020	\$ 653,433	\$ 389,848	\$ 112,738	\$ 1,156,019
Currency translation	 7,000	9,917	578	17,495
Balance, September 2020	\$ 660,433	\$ 399,765	\$ 113,316	\$ 1,173,514

Accumulated impairment charges for the Outdoor segment were \$323.2 million as of September 2020 and March 2020. No impairment charges were recorded during the six months ended September 2020.

## NOTE 8 — LEASES

The Company leases certain retail locations, office space, distribution facilities, machinery and equipment, and vehicles. The substantial majority of these leases are operating leases. Total lease cost includes operating lease cost, variable lease cost, finance lease cost, short-term lease cost, impairment and gain recognized from sale-leaseback transactions. Components of lease cost were as follows:

		Three Months E	nded S	September	Six Months End	ded September			
(In thousands)	2020			2019	2020		2019		
Operating lease cost	\$	106,679	\$	107,023	\$ 215,531	\$	206,611		
Other lease costs		19,572		31,202	34,570		49,106		
Total lease cost	\$	126,251	\$	138,225	\$ 250,101	\$	255,717		

During the six months ended September 2020 and 2019, the Company paid \$176.1 million and \$209.5 million of cash for operating leases, respectively. The decrease was primarily driven by the timing of payments and lease concessions related to the effects of COVID-19. During the six months ended September 2020 and 2019, the Company obtained \$326.3 million and \$225.3 million of right-of-use assets in exchange for lease liabilities, respectively.

## NOTE 9 — SHORT-TERM BORROWINGS AND LONG-TERM DEBT

#### Revolving Credit Facility

In April 2020, VF entered into Amendment No. 1 to its \$2.25 billion senior unsecured revolving line of credit (the "Global Credit Facility") (the "Amendment"). The Amendment provides for (i) an increase in VF's consolidated indebtedness to consolidated capitalization ratio financial covenant to 0.70 to 1.00 (from 0.60 to 1.00) through the last day of the fiscal quarter ending March 31, 2022, (ii) calculation of consolidated indebtedness (and, thereby consolidated capitalization) net of

unrestricted cash of VF and its subsidiaries and (iii) testing of such financial covenant solely as of the last day of each fiscal quarter during such period. In addition, the Amendment requires VF and its subsidiaries to maintain minimum liquidity in the form of unrestricted cash and unused financing commitments of not less than \$750.0 million at all times during such period. As of September 2020, VF was in compliance with all covenants.

#### Senior Notes Issuance

In April 2020, VF issued senior unsecured notes, as outlined in the table below:

(Dollars in thousands)

Scheduled Maturity	Aggre	gate Principal	Effective Annual Interest Rate	Interest Payments
2.050% notes, due 2022	\$	1,000,000	2.277 %	Semiannually
2.400% notes, due 2025		750,000	2.603 %	Semiannually
2.800% notes, due 2027		500,000	2.953 %	Semiannually
2.950% notes, due 2030		750,000	3.071 %	Semiannually
Total Issuance	\$	3,000,000		

VF used a portion of the net proceeds from this offering to repay borrowings under its Global Credit Facility. The aggregate outstanding balance of these notes was \$2.98 billion at September 2020, which was net of unamortized original issue discount and debt issuance costs.

## NOTE 10 — PENSION PLANS

The components of pension cost (income) for VF's defined benefit plans were as follows:

	Three Months E	nded September	Six Months End	ded September		
(In thousands)	2020	2019	2020	2019		
Service cost – benefits earned during the period	\$ 3,783	\$ 3,410	\$ 7,415	\$ 6,791		
Interest cost on projected benefit obligations	11,981	14,743	23,929	29,504		
Expected return on plan assets	(20,571)	(23,151)	(41,110)	(46,329)		
Settlement charges	572	519	572	519		
Amortization of deferred amounts:						
Net deferred actuarial losses	2,898	4,014	5,761	8,033		
Deferred prior service costs (credits)	(17)	12	(34)	25		
Net periodic pension cost (income)	\$ (1,354)	\$ (453)	\$ (3,467)	\$ (1,457)		

The amounts reported in these disclosures have not been segregated between continuing and discontinued operations.

VF has reported the service cost component of net periodic pension cost (income) in operating income and the other components, which include interest cost, expected return on plan assets, settlement charges and amortization of deferred actuarial losses and prior service costs (credits), in the other income (expense), net line item in the Consolidated Statements of Operations.

VF contributed \$4.5 million to its defined benefit plans during the six months ended September 2020, and intends to make approximately \$13.9 million of contributions during the remainder of Fiscal 2021.

VF reported \$0.6 million in settlement charges in the other income (expense), net line item in the Consolidated Statements of Operations for the three and six months ended September 2020, as well as \$0.5 million for the three and six months ended September 2019. The settlement charges related to the recognition of deferred actuarial losses resulting from lump sum payments of retirement benefits in the supplemental defined benefit pension plan. Actuarial assumptions used in the interim valuation were reviewed and revised as appropriate. The discount rate used to determine the supplemental defined benefit pension obligation as of September 2020 was 2.87%.

## NOTE 11 — CAPITAL AND ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

#### Common Stock

During the six months ended September 2020, the Company did not purchase shares of Common Stock in open market transactions under its share repurchase program authorized by VF's Board of Directors. These are treated as treasury stock transactions when shares are repurchased.

Common Stock outstanding is net of shares held in treasury which are, in substance, retired. There were no shares held in treasury at the end of September 2020, March 2020 or September 2019. The excess of the cost of treasury shares acquired over the \$0.25 per share stated value of Common Stock is deducted from retained earnings.

## Accumulated Other Comprehensive Income (Loss)

Comprehensive income (loss) consists of net income (loss) and specified components of other comprehensive income ("OCI"), which relates to changes in assets and liabilities that are not included in net income (loss) under GAAP but are instead deferred and accumulated within a separate component of

stockholders' equity in the balance sheet. VF's comprehensive income (loss) is presented in the Consolidated Statements of Comprehensive Income (Loss). The deferred components of OCI are reported, net of related income taxes, in accumulated OCI in stockholders' equity, as follows:

(In thousands)	Septe	mber 2020	1	March 2020	Se	ptember 2019
Foreign currency translation and other	\$	(700,137)	\$	(737,709)	\$	(715,286)
Defined benefit pension plans		(264,304)		[262,472]		(298,326)
Derivative financial instruments		4,783		69,223		82,887
Accumulated other comprehensive income (loss)	\$	(959,658)	\$	(930,958)	\$	(930,725)

The changes in accumulated OCI, net of related taxes, were as follows:

	Three Months Ended September 2020							
(In thousands)		Foreign Currency ranslation and Other	Pe	Defined Benefit ension Plans	F	Derivative Financial struments		Total
Balance, June 2020	\$	(685,236)	\$	(259,290)	\$	46,985	\$	(897,541)
Other comprehensive income (loss) before reclassifications		(14,901)		(7,629)		(32,534)		(55,064)
Amounts reclassified from accumulated other comprehensive income (loss)		_		2,615		(9,668)		(7,053)
Net other comprehensive income (loss)		(14,901)		(5,014)		(42,202)		(62,117)
Balance, September 2020	\$	(700,137)	\$	(264,304)	\$	4,783	\$	(959,658)

		Th	ree	Months End	ed S	eptember 20	019	
(In thousands)		Foreign Currency ranslation and Other		Defined Benefit nsion Plans	F	erivative inancial struments		Total
Balance, June 2019	\$	(635,901)	\$	(290,468)	\$	58,983	\$	(867,386)
Other comprehensive income (loss) before reclassifications		(79,385)		(10,896)		44,348		(45,933)
Amounts reclassified from accumulated other comprehensive income (loss)		_		3,038		(20,444)		(17,406)
Net other comprehensive income (loss)		(79,385)		(7,858)		23,904		(63,339)
Balance, September 2019	\$	(715,286)	\$	(298,326)	\$	82,887	\$	(930,725)

(In thousands)	Tı	Foreign Currency ranslation and Other	Pe	Defined Benefit nsion Plans		Derivative Financial Instruments		Total					
Balance, March 2020	\$	(737,709)	\$	(262,472)	\$	69,223	\$	(930,958)					
Other comprehensive income (loss) before reclassifications		(4,792)		(6,642)		(38,599)		(50,033)					
Amounts reclassified from accumulated other comprehensive income (loss)		42,364		4,810		(25,841)		21,333					
Net other comprehensive income (loss)		37,572		(1,832)		(64,440)		(28,700)					
Balance, September 2020	\$	(700,137)	\$	(264,304)	\$	4,783	\$	(959,658)					

Six Months Ended September 2020

	Six	Months	Ended	Septem	ber 2019
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(In thousands)	Tı	Foreign Currency ranslation and Other	Defined Benefit nsion Plans	F	Derivative Financial struments	Total
Balance, March 2019	\$	(725,679)	\$ (243,184)	\$	66,788	\$ (902,075)
Adoption of new accounting standard, ASU 2018-02		(9,088)	(50,402)		(2,371)	(61,861)
Other comprehensive income (loss) before reclassifications		(63,613)	(11,719)		55,248	(20,084)
Amounts reclassified from accumulated other comprehensive income (loss)		_	6,185		(28,183)	(21,998)
Spin-off of Jeans Business		83,094	794		(8,595)	75,293
Net other comprehensive income (loss)		10,393	(55,142)		16,099	(28,650)
Balance, September 2019	\$	(715,286)	\$ (298,326)	\$	82,887	\$ (930,725)

Reclassifications out of accumulated OCI were as follows:

(In thousands)  Details About Accumulated Other	Affected Line Item in the Consolidated Statements of	 Three Mon Septe	 	Six Months Ended September			
Comprehensive Income (Loss) Components	Operations	2020	2019		2020		2019
Losses on foreign currency translat	ion and other:						
Liquidation of foreign entities	Other income (expense), net	\$ _	\$ _	\$	(42,364)	\$	_
Total before tax		_	_		(42,364)		_
Tax (expense) benefit		_	_		_		_
Net of tax		_	_		(42,364)		_
Amortization of defined benefit pens	sion plans:						
Net deferred actuarial losses	Other income (expense), net	(2,898)	(4,014)		(5,761)		(8,033)
Deferred prior service (costs) credits	Other income (expense), net	17	(12)		34		(25)
Pension settlement charges	Other income (expense), net	(572)	(519)		(572)		(519)
Total before tax		(3,453)	(4,545)		(6,299)		(8,577)
Tax benefit		838	1,507		1,489		2,392
Net of tax		(2,615)	(3,038)		(4,810)		(6,185)
Gains (losses) on derivative financia	l instruments:						
Foreign exchange contracts	Net revenues	2,135	(2,814)		2,306		(5,719)
Foreign exchange contracts	Cost of goods sold	8,443	22,727		25,148		33,832
Foreign exchange contracts	Selling, general and administrative expenses	741	1,382		2,348		2,098
Foreign exchange contracts	Other income (expense), net	33	3,696		1,803		6,568
Interest rate contracts	Interest expense	27	(1,303)		54		(2,596)
Total before tax		11,379	23,688		31,659		34,183
Tax expense		(1,711)	(3,244)		(5,818)		(6,000)
Net of tax		9,668	20,444		25,841		28,183
Total reclassifications for the period	d, net of tax	\$ 7,053	\$ 17,406	\$	(21,333)	\$	21,998

## NOTE 12 — STOCK-BASED COMPENSATION

#### Incentive Equity Awards Granted

During the six months ended September 2020, VF granted stock options to employees and nonemployee members of VF's Board of Directors to purchase 1,683,840 shares of its Common Stock at a weighted average exercise price of \$55.75 per share. The exercise price of each option granted was equal to the fair

market value of VF Common Stock on the date of grant. Employee stock options vest in equal annual installments over three years. Stock options granted to nonemployee members of VF's Board of Directors vest upon grant and become exercisable one year from the date of grant. All options have ten-year terms.

The grant date fair value of each option award was calculated using a lattice option-pricing valuation model, which incorporated a range of assumptions for inputs as follows:

	Six Months Ended September 2020
Expected volatility	28% to 48%
Weighted average expected volatility	37%
Expected term (in years)	6.2 to 8.0
Weighted average dividend yield	2.4%
Risk-free interest rate	0.1% to 0.7%
Weighted average fair value at date of grant	\$15.78

During the three months ended September 2020, VF granted 397,782 performance-based restricted stock units ("RSUs") to employees that enable them to receive shares of VF Common Stock at the end of a three-year performance cycle. Each performance-based RSU has a potential final payout ranging from zero to two shares of VF Common Stock. The number of shares earned by participants, if any, is based on achievement of three-year financial targets set by the Talent and Compensation Committee of the Board of Directors. Shares will be issued to participants in the year following the conclusion of the threeyear performance period. The weighted average fair market value of VF Common Stock at the dates the units were granted was \$60.11 per share. The financial targets include 50% weighting based on VF's revenue growth over the three-year period compared to a group of industry peers and 50% weighting based on VF's total shareholder return ("TSR") over the threeyear period compared to the TSR for companies included in the Standard & Poor's 500 Consumer Discretionary Index. The grant date fair value of the TSR portion of the performance-based RSU grants was determined using a Monte Carlo simulation technique that incorporates option-pricing model inputs, and was \$81.60 per share. Additionally, the actual number of performance-based RSUs earned may be adjusted upward or downward by 25% of the target award, based on VF's gross margin performance over the three-year period.

Also during the six months ended September 2020, VF granted 16,775 nonperformance-based RSUs to nonemployee members

of the Board of Directors. These units vest upon grant and will be settled in shares of VF Common Stock one year from the date of grant. The fair market value of VF Common Stock at the date the units were granted was \$55.74 per share.

VF granted 27,000 nonperformance-based RSUs to certain key employees in international jurisdictions during the six months ended September 2020. These units vest over periods of up to four years from the date of grant and each unit entitles the holder to one share of VF Common Stock. The weighted average fair market value of VF Common Stock at the dates the units were granted was \$58.11 per share.

In addition, VF granted 267,642 nonperformance-based RSUs to employees during the six months ended September 2020. These awards vest 50% over a two-year period and 50% over a four-year period from the date of grant and each unit entitles the holder to one share of VF Common Stock. The weighted average fair market value of VF Common Stock at the dates the units were granted was \$55.76 per share.

VF granted 80,742 restricted shares of VF Common Stock to certain members of management during the six months ended September 2020. These shares vest over periods of up to four years from the date of grant. The weighted average fair market value of VF Common Stock at the dates the shares were granted was \$57.17 per share.

#### NOTE 13 — INCOME TAXES

The effective income tax rate for the six months ended September 2020 was (78.9)% compared to (12.1)% in the 2019 period. The six months ended September 2020 included a net discrete tax expense of \$3.9 million, which included a \$2.0 million net tax expense related to unrecognized tax benefits and interest and a \$1.8 million tax expense related to withholding taxes on prior foreign earnings. Excluding the \$3.9 million net discrete tax expense in the 2020 period, the effective income tax rate would have been (58.9)%. The six months ended September 2019 included a net discrete tax benefit of \$177.4 million, which included a \$6.4 million tax benefit related to stock compensation, a \$6.9 million net tax benefit related to

unrecognized tax benefits and interest and a \$164.4 million tax benefit related to the Federal Act on Tax Reform and AHV Financing ("Swiss Tax Act"). Excluding the \$177.4 million net discrete tax benefit in the 2019 period, the effective income tax rate would have been 16.7%. Without discrete items, the effective income tax rate for the six months ended September 2020 decreased by 75.6% compared with the 2019 period primarily due to losses generated in the current year.

VF files a consolidated U.S. federal income tax return, as well as separate and combined income tax returns in numerous state and international jurisdictions. In the U.S., the Internal Revenue

Service ("IRS") examinations for tax years through 2015 have been effectively settled. The examination of Timberland's 2011 tax return is ongoing.

In addition, VF is currently subject to examination by various state and international tax authorities. Management regularly assesses the potential outcomes of both ongoing and future examinations for the current and prior years and has concluded that VF's provision for income taxes is adequate. The outcome of any one examination is not expected to have a material impact on VF's consolidated financial statements. Management believes that some of these audits and negotiations will conclude during the next 12 months.

VF was granted a ruling which lowered the effective income tax rate on taxable earnings for years 2010 through 2014 under Belgium's excess profit tax regime. In February 2015, the European Union Commission ("EU") opened a state aid investigation into Belgium's rulings. On January 11, 2016, the EU announced its decision that these rulings were illegal and ordered that tax benefits granted under these rulings should be collected from the affected companies, including VF.

On March 22, 2016, the Belgium government filed an appeal seeking annulment of the EU decision. Additionally, on June 21, 2016, VF Europe BVBA filed its own application for annulment of the EU decision.

On December 22, 2016, Belgium adopted a law which entitled the Belgium tax authorities to issue tax assessments, and demand

timely payments from companies which benefited from the excess profits regime. On January 10, 2017, VF Europe BVBA received an assessment for €31.9 million tax and interest related to excess profits benefits received in prior years. VF Europe BVBA remitted €31.9 million (\$33.9 million) on January 13, 2017, which was recorded as an income tax receivable in 2017 based on the expected success of the aforementioned requests for annulment. An additional assessment of €3.1 million (\$3.8 million) was received and paid in January 2018. On February 14, 2019 the General Court annulled the EU decision and on April 26, 2019 the EU appealed the General Court's annulment. Both listed requests for annulment remain open and unresolved. Additionally, the EU has initiated proceedings related to individual rulings granted by Belgium, including the ruling granted to VF. If this matter is adversely resolved, these amounts will not be collected by VF.

During the six months ended September 2020, the amount of net unrecognized tax benefits and associated interest increased by \$3.7 million to \$168.8 million. Management believes that it is reasonably possible that the amount of unrecognized income tax benefits and interest may decrease during the next 12 months by approximately \$16.2 million related to the completion of examinations and other settlements with tax authorities and the expiration of statutes of limitations, of which \$8.8 million would reduce income tax expense.

#### NOTE 14 — REPORTABLE SEGMENT INFORMATION

The chief operating decision maker allocates resources and assesses performance based on a global brand view which represents VF's operating segments. The operating segments have been evaluated and combined into reportable segments because they meet the similar economic characteristics and qualitative aggregation criteria set forth in the relevant accounting guidance.

The Company's reportable segments have been identified as: Outdoor, Active and Work. We have included an Other category in the table below for purposes of reconciliation of revenues and profit (loss), but it is not considered a reportable segment. Other includes results primarily related to the sale of non-VF products. Financial information for VF's reportable segments was as follows:

	Three Months Ended September			Six Months Ended September				
(In thousands)		2020		2019		2020		2019
Segment revenues:								
Outdoor	\$	1,154,407	\$	1,525,937	\$	1,495,635	\$	2,136,557
Active		1,200,202		1,413,634		1,771,518		2,645,760
Work		253,551		222,117		415,981		423,763
Other		164		18,070		1,483		24,332
Total segment revenues	\$	2,608,324	\$	3,179,758	\$	3,684,617	\$	5,230,412
Segment profit (loss):								
Outdoor	\$	132,475	\$	256,382	\$	(28,236)	\$	176,112
Active		259,123		388,200		266,259		695,766
Work		8,173		14,547		(3,228)		30,018
Other		(2,526)		2,381		(4,887)		765
Total segment profit		397,245		661,510		229,908		902,661
Corporate and other expenses <sup>(a)</sup>		(72,653)		(114,719)		(190,312)		(254,351)
Interest expense, net		(30,931)		(16,386)		(58,880)		(31,969)
Income (loss) from continuing operations before income taxes	\$	293,661	\$	530,405	\$	(19,284)	\$	616,341

Certain corporate overhead and other costs of \$6.2 million and \$12.3 million for the three and six-month period ended September 2019, respectively, previously allocated to the Work segment have been reallocated to continuing operations.

## NOTE 15 — EARNINGS PER SHARE

	Three Months Ended September			September	Six Months End	led Se	ptember
(In thousands, except per share amounts)		2020		2019	2020		2019
Earnings (loss) per share – basic:							
Income (loss) from continuing operations	\$	243,246	\$	625,377	\$ (34,496)	\$	690,650
Weighted average common shares outstanding		389,219		397,751	388,957		397,239
Earnings (loss) per share from continuing operations	\$	0.62	\$	1.57	\$ (0.09)	\$	1.74
Earnings (loss) per share – diluted:							
Income (loss) from continuing operations	\$	243,246	\$	625,377	\$ (34,496)	\$	690,650
Weighted average common shares outstanding		389,219		397,751	388,957		397,239
Incremental shares from stock options and other dilutive securities		1,961		4,510	2,029		4,849
Adjusted weighted average common shares outstanding		391,180		402,261	390,986		402,088
Earnings (loss) per share from continuing operations	\$	0.62	\$	1.55	\$ (0.09)	\$	1.72

Outstanding options to purchase approximately 5.4 million shares were excluded from the calculations of diluted earnings per share for both the three and six-month periods ended September 2020, and outstanding options to purchase approximately 1.5 million shares were excluded from the calculations of diluted earnings per share for both the three and six-month periods ended September 2019, because the effect of their inclusion would have been anti-dilutive.

In addition, 0.8 million and 0.6 million shares of performance-based RSUs were excluded from the calculations of diluted earnings per share for the three and six-month periods ended September 2020, respectively, and 0.8 million shares of performance-based RSUs were excluded from the calculations of diluted earnings per share for both the three and six-month periods ended September 2019, because these units were not considered to be contingent outstanding shares in those periods.

#### NOTE 16 — FAIR VALUE MEASUREMENTS

Financial assets and financial liabilities measured and reported at fair value are classified in a three-level hierarchy that prioritizes the inputs used in the valuation process. A financial instrument's categorization within the valuation hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The hierarchy is based on the observability and objectivity of the pricing inputs, as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Significant directly observable data (other than Level 1 quoted prices) or significant indirectly observable
- data through corroboration with observable market data. Inputs would normally be (i) quoted prices in active markets for similar assets or liabilities, (ii) quoted prices in inactive markets for identical or similar assets or liabilities, or (iii) information derived from or corroborated by observable market data.
- Level 3 Prices or valuation techniques that require significant unobservable data inputs. These inputs would normally be VF's own data and judgments about assumptions that market participants would use in pricing the asset or liability.

The following table summarizes financial assets and financial liabilities that are measured and recorded in the consolidated financial statements at fair value on a recurring basis:

	Total Fair	Fair Value Measurement Using (a)						
(In thousands)	Value	Level 1	Level 2	Level 3				
September 2020								
Financial assets:								
Cash equivalents:								
Money market funds	\$ 948,543	\$ 948,543	\$ _	\$ -				
Time deposits	11,872	11,872	_	_				
Short-term investments:								
Managed income fund	600,000	600,000	_	_				
Time deposits	200,000	200,000	_	_				
Derivative financial instruments	33,176	_	33,176	_				
Deferred compensation	122,956	122,956	_	_				
Financial liabilities:								
Derivative financial instruments	32,318	_	32,318	_				
Deferred compensation	132,094	_	132,094	_				
	Total Fair	Fair Va	lue Measurement	Using <sup>(a)</sup>				

	Total Fair	Fair Value Measurement Using <sup>(a)</sup>						
(In thousands)	Value	Level 1	Level 2	Level 3				
March 2020								
Financial assets:								
Cash equivalents:								
Money market funds	\$ 1,211,887	\$ 1,211,887	\$ -	\$ -				
Time deposits	1,932	1,932	_	_				
Derivative financial instruments	91,834	_	91,834	_				
Deferred compensation	105,706	105,706	_	_				
Financial liabilities:								
Derivative financial instruments	14,531	_	14,531	_				
Deferred compensation	113,289	_	113,289	_				

<sup>(</sup>a) There were no transfers among the levels within the fair value hierarchy during the six months ended September 2020 or the year ended March 2020.

VF's cash equivalents include money market funds, and time deposits with maturities within three months of their purchase dates, that approximate fair value based on Level 1 measurements. The fair value of derivative financial instruments, which consist of foreign exchange forward contracts, is determined based on observable market inputs (Level 2), including spot and forward exchange rates for foreign currencies, and considers the credit risk of the Company and its counterparties. VF's short-term investments include excess cash invested in a managed income fund, and time deposits with maturities greater than three months but less than one year from their purchase dates, that approximate fair value based on Level 1 measurements. VF's deferred compensation assets primarily represent investments held within plan trusts as an economic hedge of the related deferred compensation liabilities. These investments primarily include mutual funds (Level 1) that are valued based on quoted prices in active markets. Liabilities

related to VF's deferred compensation plans are recorded at amounts due to participants, based on the fair value of the participants' selection of hypothetical investments.

All other financial assets and financial liabilities are recorded in the consolidated financial statements at cost, except life insurance contracts which are recorded at cash surrender value. These other financial assets and financial liabilities include cash held as demand deposits, accounts receivable, short-term borrowings, accounts payable and accrued liabilities. At September 2020 and March 2020, their carrying values approximated fair value. Additionally, at September 2020 and March 2020, the carrying values of VF's long-term debt, including the current portion, were \$5,680.6 million and \$2,609.3 million, respectively, compared with fair values of \$6,092.7 million and \$2,672.9 million at those respective dates. Fair value for long-term debt is a Level 2 estimate based on quoted market prices or values of comparable borrowings.

## NOTE 17 — DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES

#### Summary of Derivative Financial Instruments

All of VF's outstanding derivative financial instruments are foreign exchange forward contracts. Although derivatives meet the criteria for hedge accounting at the inception of the hedging relationship, a limited number of derivative contracts intended to hedge assets and liabilities are not designated as hedges for accounting purposes. The notional amounts of all outstanding derivative contracts were \$2.5 billion at September 2020,

\$2.6 billion at March 2020 and \$2.8 billion at September 2019, consisting primarily of contracts hedging exposures to the euro, British pound, Canadian dollar, Swiss franc, Mexican peso, South Korean won, Swedish krona, Japanese yen, Polish zloty and New Zealand dollar. Derivative contracts have maturities up to 20 months.

The following table presents outstanding derivatives on an individual contract basis:

	Fair Value of Derivatives with Unrealized Gains					Fair Value of Derivatives with Unrealized Losses						
(In thousands)	Se	ptember 2020	Ma	rch 2020	Se	ptember 2019	Se	ptember 2020	Ma	nrch 2020	Se	ptember 2019
Foreign currency exchange contracts designated as hedging instruments	\$	28,676	\$	78,298	\$	82,756	\$	(31,157)	\$	(12,682)	\$	(10,944)
Foreign currency exchange contracts not designated as hedging instruments		4,500		13,536		7,706		(1,161)		(1,849)		(1,408)
Total derivatives	\$	33,176	\$	91,834	\$	90,462	\$	(32,318)	\$	(14,531)	\$	(12,352)

VF records and presents the fair values of all of its derivative assets and liabilities in the Consolidated Balance Sheets on a gross basis, even though they are subject to master netting agreements. If VF were to offset and record the asset and liability balances of its foreign exchange forward contracts on a net basis in accordance with the terms of its master netting agreements, the amounts presented in the Consolidated Balance Sheets would be adjusted from the current gross presentation to the net amounts as detailed in the following table:

	September 2020			March 2020				September 2019				
(In thousands)	Derivative Derivative Asset Liability		Derivative Asset Derivative Liability		Derivative Asset		Derivative Liability					
Gross amounts presented in the Consolidated Balance Sheets	\$	33,176	\$	(32,318)	\$	91,834	\$	(14,531)	\$	90,462	\$	(12,352)
Gross amounts not offset in the Consolidated Balance Sheets		(23,491)		23,491		(14,393)		14,393		(12,283)		12,283
Net amounts	\$	9,685	\$	(8,827)	\$	77,441	\$	(138)	\$	78,179	\$	(69)

Derivatives are classified as current or noncurrent based on maturity dates, as follows:

(In thousands)	September 2020	March 2020	September 2019
Other current assets	\$ 27,615	\$ 71,784	\$ 81,279
Accrued liabilities	(22,946)	(11,378)	(10,106)
Other assets	5,561	20,050	9,183
Other liabilities	(9,372)	(3,153)	(2,246)

## Cash Flow Hedges

VF uses derivative contracts primarily to hedge a portion of the exchange risk for its forecasted sales, purchases, production costs, operating costs and intercompany royalties. The effects of cash flow hedging included in VF's Consolidated Statements of Operations and Consolidated Statements of Comprehensive Income (Loss) are summarized as follows:

(In thousands)	Gain (Loss) on Derivatives Recognized in OCI Three Months Ended September					T1				Gain	(Loss) on Derivat Six Months End	
Cash Flow Hedging Relationships		2020	2020 2019			2020	2019					
Foreign currency exchange	\$	(39,731)	\$	51,396	\$	(47,326)	\$ 66,170					

Gain (Loss) Reclassified from Accumulated OCI into Income Three Months Ended September Gain (Loss) Reclassified from Accumulated OCI into Income (Loss) Six Months Ended September

ln					

Location of Gain (Loss)	2020	2019	2020	2019
Net revenues	\$ 2,135	\$ (2,814)	\$ 2,306	\$ (5,719)
Cost of goods sold	8,443	22,727	25,148	33,832
Selling, general and administrative expenses	741	1,382	2,348	2,098
Other income (expense), net	33	3,696	1,803	6,568
Interest expense	27	(1,303)	54	(2,596)
Total	\$ 11,379	\$ 23,688	\$ 31,659	\$ 34,183

#### Derivative Contracts Not Designated as Hedges

VF uses derivative contracts to manage foreign currency exchange risk on third-party accounts receivable and payable, as well as intercompany borrowings. These contracts are not designated as hedges, and are recorded at fair value in the Consolidated Balance Sheets. Changes in the fair values of these instruments are recognized directly in earnings. Gains or losses on these contracts largely offset the net transaction losses or gains on the related assets and liabilities. In the case of derivative contracts executed on foreign currency exposures that are no longer probable of occurring, VF de-designates these hedges and the fair value changes of these instruments are also recognized directly in earnings. Certain derivative contracts were de-designated as the hedged forecasted transactions were no longer deemed probable of occurring primarily as a result of the COVID-19 pandemic and actions expected to be taken by the Company. Accordingly, the Company reclassified amounts from accumulated OCI and recognized a \$1.3 million net loss and a \$3.7 million net gain during the three and six months ended September 2020, respectively, which were primarily recorded in cost of goods sold.

The changes in fair value of derivative contracts not designated as hedges that have been recognized as gains or losses in VF's Consolidated Statements of Operations were not material for the three and six months ended September 2020 and September 2019.

## NOTE 18 — RESTRUCTURING

The Company typically incurs restructuring charges related to strategic initiatives and cost optimization of business activities, primarily related to severance and employee-related benefits. During the three and six months ended September 2020, VF recognized \$23.4 million and \$45.8 million of restructuring charges, respectively, related to approved initiatives. Of the restructuring charges recognized in the three and six months ended September 2020, \$20.2 million and \$28.7 million were reflected in selling, general and administrative expenses, respectively, and \$3.2 million and \$17.1 million in cost of goods

#### Other Derivative Information

At September 2020, accumulated OCI included \$8.0 million of pre-tax net deferred gains for foreign currency exchange contracts that are expected to be reclassified to earnings during the next 12 months. The amounts ultimately reclassified to earnings will depend on exchange rates in effect when outstanding derivative contracts are settled.

#### Net Investment Hedge

The Company has designated its €1.850 billion of eurodenominated fixed-rate notes as a net investment hedge of VF's investment in certain foreign operations. Because this debt qualified as a nonderivative hedging instrument, foreign currency transaction gains or losses of the debt are deferred in the foreign currency translation and other component of accumulated OCI as an offset to the foreign currency translation adjustments on the hedged investments. During the three and six-month periods ended September 2020, the Company recognized an after-tax loss of \$53.5 million and \$71.6 million, respectively, in OCI related to the net investment hedge transaction, and an after-tax gain of \$26.3 million and \$17.6 million for the three and six-month periods ended September 2019, respectively. Any amounts deferred in accumulated OCI will remain until the hedged investment is sold or substantially liquidated.

sold, respectively. The Company has not recognized any significant incremental costs related to accruals for the year ended March 2020 or prior periods.

Of the \$47.3 million total restructuring accrual at September 2020, \$45.0 million is expected to be paid out within the next 12 months and is classified within accrued liabilities. The remaining \$2.3 million will be paid out beyond the next 12 months and thus is classified within other liabilities.

The components of the restructuring charges are as follows:

	Th	Three Months Ended September				Six Months Ended September				
(In thousands)		2020		2019		2020		2019		
Severance and employee-related benefits	\$	9,883	\$	1,033	\$	28,392	\$	3,257		
Asset impairments		10,557		_		10,557		_		
Accelerated depreciation		2,857		_		6,664		_		
Contract termination and other		76		_		217		2,121		
Total restructuring charges	\$	23,373	\$	1,033	\$	45,830	\$	5,378		

Restructuring costs by business segment are as follows:

	Three Months Ended September					Six Months Ended Septe			
(In thousands)	20	2020 2019				2020	2019		
Outdoor	\$	1,845	\$	515	\$	6,595	\$	4,730	
Active		293		447		663		467	
Work		18,378		71		18,807		181	
Corporate and other		2,857		_		19,765		_	
Total	\$	23,373	\$	1,033	\$	45,830	\$	5,378	

The activity in the restructuring accrual for the six-month period ended September 2020 was as follows:

(In thousands)	Severance			Total		
Accrual at March 2020	\$ 38,052	\$	2,888	\$	40,940	
Charges	28,392		217		28,609	
Cash payments	(20,490)		(1,368)		(21,858)	
Adjustments to accruals	(50)		189		139	
Impact of foreign currency	(561)		76		(485)	
Accrual at September 2020	\$ 45,343	\$	2,002	\$	47,345	

## **NOTE 19 — CONTINGENCIES**

The Company petitioned the U.S. Tax Court to resolve an IRS dispute regarding the timing of income inclusion associated with the 2011 Timberland acquisition. The Company remains confident in our timing and treatment of the income inclusion, and therefore this matter is not reflected in our financial statements. We are vigorously defending our position, and do not expect the resolution to have a material adverse impact on the Company's financial position, results of operations or cash flows. While the IRS argues immediate income inclusion, the Company's position is to include the income over a period of years. As the matter relates to 2011, nearly half of the timing at dispute has passed with the Company including the income, and paying the related tax, on our income tax returns. The Company

notes that should the IRS prevail in this timing matter, the net interest expense would be up to \$170 million. Further, this timing matter is impacted by the Tax Cuts and Jobs Act that reduced the U.S. corporate income tax rate from 35% to 21%. If the IRS is successful, this rate differential would increase tax expense by approximately \$136 million.

The Company is currently involved in other legal proceedings that are ordinary, routine litigation incidental to the business. The resolution of any particular proceeding is not currently expected to have a material adverse impact on the Company's financial position, results of operations or cash flows.

## NOTE 20 — SUBSEQUENT EVENTS

On October 13, 2020, VF's Board of Directors declared a quarterly cash dividend of \$0.49 per share, payable on December 21, 2020 to stockholders of record on December 10, 2020.

## ITEM 2 — MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

VF Corporation (together with its subsidiaries, collectively known as "VF" or the "Company") uses a 52/53 week fiscal year ending on the Saturday closest to March 31 of each year. The Company's current fiscal year runs from March 29, 2020 through April 3, 2021 ("Fiscal 2021"). Accordingly, this Form 10-Q presents our second quarter of Fiscal 2021. For presentation purposes herein, all references to periods ended September 2020 and September 2019 relate to the fiscal periods ended on September 26, 2020 and September 28, 2019, respectively. References to March 2020 relate to information as of March 28, 2020.

All per share amounts are presented on a diluted basis and all percentages shown in the tables below and the following discussion have been calculated using unrounded numbers. All references to foreign currency amounts below reflect the changes in foreign currency exchange rates from the same period in 2019 and their impact on translating foreign currencies into U.S. dollars. VF's most significant foreign currency exposure relates to business conducted in euro-based countries. Additionally, VF conducts business in other developed and emerging markets around the world with exposure to foreign currencies other than the euro.

On May 22, 2019, VF completed the spin-off of its Jeans business, which included the Wrangler®, Lee® and Rock & Republic® brands, as well as the VF Outlet™ business, into an independent, publicly traded company now operating under the name Kontoor Brands, Inc. ("Kontoor Brands"). As a result, VF reported the results for the Jeans business and the related cash flows as discontinued operations in the Consolidated Statements of Operations and Consolidated Statements of Cash Flows,

respectively. These changes have been applied to all periods presented.

On January 21, 2020, VF announced its decision to explore the divestiture of its Occupational Workwear business. The Occupational Workwear business is comprised primarily of the following brands and businesses: Red Kap®, VF Solutions®, Bulwark®, Workrite®, Walls®, Terra®, Kodiak®, Work Authority® and Horace Small<sup>®</sup>. The business also includes certain Dickies<sup>®</sup> occupational workwear products that have historically been sold through the business-to-business channel. During the three months ended March 2020, the Company determined that the Occupational Workwear business met the held-for-sale and discontinued operations accounting criteria and expects to divest this business during Fiscal 2021. Accordingly, the Company has reported the results of the Occupational Workwear business and the related cash flows as discontinued operations in the Consolidated Statements of Operations and Consolidated Statements of Cash Flows, respectively. The related held-forsale assets and liabilities have been reported as assets and liabilities of discontinued operations in the Consolidated Balance Sheets. These changes have been applied to all periods presented.

Unless otherwise noted, amounts, percentages and discussion for all periods included below reflect the results of operations and financial condition from VF's continuing operations.

Refer to Note 4 to VF's consolidated financial statements for additional information on discontinued operations.

## **RECENT DEVELOPMENTS**

## Impact of COVID-19

As the global impact of the novel coronavirus ("COVID-19") continues, VF remains first and foremost focused on a people-first approach that prioritizes the health and well-being of its employees, customers, trade partners and consumers around the world. To help mitigate the spread of COVID-19 and in response to health advisories and governmental actions and regulations, VF has modified its business practices including the temporary closing of offices and retail stores, instituting travel bans and restrictions and implementing health and safety measures including social distancing and quarantines. VF has also implemented measures that are designed to ensure the health, safety and well-being of associates employed in its distribution, fulfillment and manufacturing centers around the world.

During the second quarter, nearly all of the VF-operated retail stores in the Asia-Pacific region and Europe remained open. In North America, VF continued its phased reopening of retail stores in accordance with guidance from government entities and public health authorities, to allow proper training and preparation of the retail environment. In North America, approximately 75 percent of the VF-operated retail stores were open at the end of the first quarter and over 95 percent were open at the end of the second quarter. Subsequent to the end of the second quarter, additional retail stores reopened and currently all of the VF-operated retail stores in North America are open. VF's wholesale customers in all regions have reopened

almost all of their retail stores. VF is continuing to monitor the COVID-19 outbreak globally and will comply with guidance from government entities and public health authorities to prioritize the health and well-being of its employees, customers, trade partners and consumers. As COVID-19 uncertainty continues, retail store reclosures may occur.

Consistent with VF's long-term strategy, the Company's digital platform remains a high priority through which its brands stay connected with consumer communities while providing experiential content. Prior to the COVID-19 pandemic, consumer spending had started shifting to brand e-commerce sites and other digital platforms, which has accelerated due to changes in the retail landscape resulting from the COVID-19 pandemic.

COVID-19 has also impacted some of VF's suppliers, including third-party manufacturers, logistics providers and other vendors. At this time, the majority of VF's supply chain is operational. Suppliers are complying with local health advisories and governmental restrictions which has resulted in isolated product delays; however, VF is actively working with its suppliers to minimize disruption. VF's distribution centers are operational in accordance with local government guidelines while maintaining enhanced health and safety protocols.

In response to COVID-19, various government programs have been announced to provide financial relief to affected businesses

including the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"). The CARES Act, among other things, provides employer payroll tax credits for wages paid to employees unable to work during the COVID-19 pandemic and options to defer payroll tax payments. Other foreign government programs available to VF also provide certain payroll tax credits and wage subsidies. The Company recognized \$17.3 million and \$67.7 million during the three and six months ended September 2020, respectively, as a result of relief from the CARES Act and other governmental packages, which were recorded as a reduction in selling, general and administrative expenses. The Company also intends to defer qualified payroll and other tax payments as permitted by the CARES Act and other governmental packages.

The COVID-19 pandemic is ongoing and dynamic in nature, and has driven global uncertainty and disruption. As a result, COVID-19 had a significant negative impact on the Company's

business, including the consolidated financial condition, results of operations and cash flows during the three and six months ended September 2020. While we are not able to determine the ultimate length and severity of the COVID-19 pandemic, we expect ongoing disruption to our business. Given our current business operations, assuming no material deterioration as a result of COVID-19, governmental actions and regulations, we expect improvement in our financial performance during the second half of Fiscal 2021 when compared to the first half of Fiscal 2021. Full-year Fiscal 2021 revenue is expected to be at least \$9.0 billion, which reflects a decrease of approximately 14% when compared to full-year Fiscal 2020. Additionally, we expect COVID-19 will have a significant negative impact on full-year Fiscal 2021 net income when compared to full-year Fiscal 2020.

## **Enterprise Protection Strategy**

VF has taken a number of actions to advance its Enterprise Protection Strategy in response to the COVID-19 pandemic.

On April 23, 2020, VF closed its sale of senior unsecured notes, which provided net proceeds to the Company of approximately \$2.97 billion. A portion of the net proceeds was used to repay borrowings under the Company's senior unsecured revolving credit facility (the "Global Credit Facility") and the remaining net proceeds will be used for general corporate purposes. At September 2020, VF had approximately \$2.7 billion of cash and equivalents and short-term investments and approximately \$2.2 billion available for borrowing against the Global Credit Facility, subject to certain restrictions including a \$750.0 million minimum liquidity requirement.

Other actions VF has taken to support its business in response to the COVID-19 pandemic include the Company's decision to temporarily pause its share repurchase program. The Company currently has \$2.8 billion remaining under its current share repurchase authorization. The Company paid a cash dividend of \$0.48 per share and \$0.96 per share during the three and six months ended September 2020, respectively, and has declared a cash dividend of \$0.49 per share that is payable in the third quarter of Fiscal 2021. Subject to approval by its Board of Directors, VF intends to continue to pay its regularly scheduled dividend and is not contemplating the suspension of its dividend at this time. VF's planned divestiture of the Occupational Workwear business would provide an additional source of cash.

VF has implemented cost controls to reduce discretionary spending to help mitigate the loss of sales and to conserve cash while continuing to support employees. The Company has also commenced a multi-year initiative designed to enable our ability to accelerate and advance VF's business model transformation. One of the key objectives of this initiative is to deliver global cost savings over a three-year period that will be used to support the transformation agenda and highest-priority growth drivers. Additionally, VF has assessed its forward inventory purchase commitments to ensure proper matching of supply and demand, which has resulted in an overall reduction in future commitments from comparable periods in the prior year. As VF continues to actively monitor the situation and advance our business model transformation, we may take further actions that affect our operations.

We believe the Company has sufficient liquidity and flexibility to operate and continue to execute our strategy during the disruptions caused by the COVID-19 pandemic and related governmental actions and regulations and health authority advisories and meet its obligations as they become due. However, due to the uncertainty of the duration and severity of the COVID-19 pandemic, governmental actions in response to the pandemic, and the impact on us and our consumers, customers and suppliers, there is no certainty that the measures we take will be sufficient to mitigate the risks posed by COVID-19. See Part II, "Item 1A. Risk Factors." below for additional discussion.

## HIGHLIGHTS OF THE SECOND QUARTER OF FISCAL 2021

- Revenues were down 18% to \$2.6 billion compared to the three months ended September 2019, primarily due to the negative impact of COVID-19, and included a 1% favorable impact from foreign currency.
- Active segment revenues decreased 15% to \$1.2 billion compared to the three months ended September 2019, including a 1% favorable impact from foreign currency.
- Outdoor segment revenues decreased 24% to \$1.2 billion compared to the three months ended September 2019, including a 2% favorable impact from foreign currency.
- Direct-to-consumer revenues were down 17% over the 2019 period, including a 1% favorable impact from foreign currency. E-commerce revenues increased 44% in the current period, including a 2% favorable impact from foreign currency. Direct-to-consumer revenues accounted for 35% of net revenues for the three months ended September 2020.
- International revenues decreased 15% compared to the three months ended September 2019, including a 3% favorable impact from foreign currency. Greater China revenues were up 16%, including a 2% favorable impact from foreign currency. International revenues represented 51% of net revenues for the three months ended September 2020.
- Gross margin decreased 340 basis points to 50.8% compared to the three months ended September 2019, primarily driven by elevated promotional activity and the timing of net foreign currency transaction activity.
- Earnings per share was \$0.62 compared to \$1.55 in the 2019 period. The decrease was primarily driven by the negative impact of COVID-19 on the three months ended September 2020. In addition, the 2019 period included a \$0.41 benefit from the enactment of Switzerland's Federal Act of Tax Reform and AHV Financing ("Swiss Tax Act").

#### **ANALYSIS OF RESULTS OF OPERATIONS**

## **Consolidated Statements of Operations**

The following table presents a summary of the changes in net revenues for the three and six months ended September 2020 from the comparable periods in 2019:

(In millions)	Three Months	Ended September	Six Months	Ended September
Net revenues — 2019	\$	3,179.8	\$	5,230.4
Organic		(611.3)		(1,570.4)
Impact of foreign currency		39.8		24.6
Net revenues — 2020	\$	2,608.3	\$	3,684.6

VF reported an 18% and 30% decrease in revenues for the three and six months ended September 2020, respectively, compared to the 2019 periods. The revenue decrease in both periods was primarily attributable to the negative impact of COVID-19, including closures of VF-operated retail and VF's wholesale customer stores, supply chain disruption and reduced consumer demand. The decrease also included a 1% favorable impact from foreign currency in the three months ended September 2020.

Revenues decreased in both our wholesale and direct-to-consumer channels in the three and six months ended September 2020. Decreases in the direct-to-consumer channel for both periods were driven by declines in our owned retail stores, which were partially offset by significant e-commerce revenue growth during the three and six months ended September 2020.

Additional details on revenues are provided in the section titled "Information by Reportable Segment."

The following table presents the percentage relationships to net revenues for components of the Consolidated Statements of Operations:

	Three Months Ei	nded September	Six Months End	led September
	2020	2019	2020	2019
Gross margin (net revenues less cost of goods sold)	50.8 %	54.2 %	51.4 %	55.0 %
Selling, general and administrative expenses	38.5	36.9	49.4	42.7
Operating margin	12.3 %	17.3 %	2.0 %	12.3 %

Gross margin decreased 340 and 360 basis points in the three and six months ended September 2020, respectively, compared to the 2019 periods. Gross margin in both the three and six months ended September 2020 was negatively impacted by elevated promotional activity to clear elevated inventory levels. The comparison for the three months ended September 2020 also reflects a negative impact from the timing of net foreign currency transaction activity. The decrease in the six months ended September 2020 was partially offset by a favorable mix shift to higher margin businesses and channels.

Selling, general and administrative expenses as a percentage of total revenues increased during both the three and six months ended September 2020 compared to the 2019 periods, primarily reflecting lower leverage of operating expenses due to decreased revenues as a result of the negative impact of COVID-19 and continued investments in direct-to-consumer and digital strategic growth initiatives. Selling, general and administrative expenses decreased \$168.9 million and \$411.2 million in the three and six months ended September 2020, respectively, compared to the 2019 periods, primarily due to cost controls taken in response to COVID-19 and payroll relief from the CARES Act and other governmental packages. The decrease was also attributable to lower transaction and deal-related costs and lower costs related to the relocation of our global headquarters and certain brands to Denver, Colorado in both the three and six months ended September 2020.

Net interest expense increased \$14.5 million and \$26.9 million during the three and six months ended September 2020, respectively, compared to the 2019 periods. The increase in net interest expense in both the three and six months ended September 2020 was primarily due to additional borrowings of long-term debt and lower investment interest rates, partially offset by lower interest rates on borrowings. Total outstanding debt averaged \$5.5 billion in the six months ended September 2020 and \$2.4 billion in the same period in 2019, with weighted average interest rates of 2.1% and 3.7%, respectively.

Other income (expense), net decreased \$6.4 million and \$37.3 million during the three and six months ended September 2020, respectively, compared to the 2019 periods. The decrease in the three months ended September 2020 was primarily due to lower net foreign currency transaction losses during the period. The decrease in the six months ended September 2020 was primarily due to a \$42.4 million expense recorded in the three months ended June 2020 related to the release of currency translation amounts associated with the substantial liquidation of foreign entities in certain countries in South America.

The effective income tax rate for the six months ended September 2020 was (78.9)% compared to (12.1)% in the 2019 period. The six months ended September 2020 included a net discrete tax expense of \$3.9 million, which included a \$2.0 million net tax expense related to unrecognized tax benefits and interest and a \$1.8 million tax expense related to withholding taxes on prior foreign earnings. Excluding the \$3.9 million net discrete tax expense in the 2020 period, the effective income tax rate would have been (58.9)%. The six months ended September 2019 included a net discrete tax benefit of \$177.4 million, which included a \$6.4 million tax benefit related to stock compensation, a \$6.9 million net tax benefit related to unrecognized tax benefits and interest and a \$164.4 million tax benefit related to the Swiss Tax Act. Excluding the \$177.4 million net discrete tax benefit in the 2019 period, the effective income tax rate would have been 16.7%. Without discrete items, the effective income tax rate for the six months ended September 2020 decreased by 75.6% compared with the 2019 period primarily due to losses generated in the current year.

As a result of the above, income from continuing operations in the three months ended September 2020 was \$243.2 million (\$0.62 per diluted share) compared to \$625.4 million (\$1.55 per diluted share) in the 2019 period, and income (loss) from continuing operations in the six months ended September 2020 was \$(34.5) million (\$(0.09) per diluted share) compared to \$690.7 million (\$1.72 per diluted share) in the 2019 period. Refer to additional discussion in the "Information by Reportable Segment" section below.

## Information by Reportable Segment

VF's reportable segments are: Outdoor, Active and Work. We have included an Other category in the tables below for purposes of reconciliation of revenues and profit (loss), but it is not considered a reportable segment. Included in this Other category are results primarily related to the sale of non-VF products.

Refer to Note 14 to the consolidated financial statements for a summary of results of operations by segment, along with a reconciliation of segment profit (loss) to income (loss) before income taxes.

The following tables present a summary of the changes in segment revenues and profit (loss) in the three and six months ended September 2020 from the comparable periods in 2019:

## **Segment Revenues:**

	Three Months Ended September									
(In millions)		Outdoor		Active		Work		Other		Total
Segment revenues — 2019	\$	1,525.9	\$	1,413.6	\$	222.1	\$	18.2	\$	3,179.8
Organic		(394.6)		(228.7)		30.1		(18.1)		(611.3)
Impact of foreign currency		23.1		15.3		1.4		_		39.8
Segment revenues — 2020	\$	1,154.4	\$	1,200.2	\$	253.6	\$	0.1	\$	2,608.3

	Six Months Ended September											
(In millions)		Outdoor		Active		Work		Other		Total		
Segment revenues — 2019	\$	2,136.6	\$	2,645.8	\$	423.8	\$	24.2	\$	5,230.4		
Organic		(660.0)		(880.5)		(7.2)		(22.7)		(1,570.4)		
Impact of foreign currency		19.0		6.2		(0.6)		_		24.6		
Segment revenues — 2020	\$	1,495.6	\$	1,771.5	\$	416.0	\$	1.5	\$	3,684.6		

## Segment Profit (Loss):

	Three Months Ended September										
(In millions)	Outdoor			Active		Work		Other		Total	
Segment profit — 2019	\$	256.4	\$	388.2	\$	14.5	\$	2.4	\$	661.5	
Organic		(128.7)		(133.5)		(6.8)		(5.3)		(274.3)	
Impact of foreign currency		4.8		4.4		0.5		0.3		10.0	
Segment profit (loss) — 2020	\$	132.5	\$	259.1	\$	8.2	\$	(2.6)	\$	397.2	

	Six Months Ended September										
(In millions)		Outdoor		Active		Work		Other		Total	
Segment profit — 2019	\$	176.1	\$	695.8	\$	30.0	\$	0.8	\$	902.7	
Organic		(210.6)		(433.1)		(33.6)		(7.2)		(684.5)	
Impact of foreign currency		6.3		3.6		0.4		1.4		11.7	
Segment profit (loss) — 2020	\$	(28.2)	\$	266.3	\$	(3.2)	\$	(5.0)	\$	229.9	

The following sections discuss the changes in revenues and profitability by segment. For purposes of this analysis, royalty revenues have been included in the wholesale channel for all periods.

#### Outdoor

#### **Three Months Ended September**

## **Six Months Ended September**

(Dollars in millions)	2020	2019	Percent Change	2020	2019	Percent Change
Segment revenues	\$ 1,154.4	\$ 1,525.9	(24.3)%	\$ 1,495.6	\$ 2,136.6	(30.0)%
Segment profit (loss)	132.5	256.4	(48.3)%	(28.2)	176.1	(116.0)%
Operating margin	11.5 %	16.8 %		(1.9)%	8.2 %	

The Outdoor segment includes the following brands: The North Face<sup>®</sup>, Timberland<sup>®</sup>, Icebreaker<sup>®</sup>, Smartwool<sup>®</sup> and Altra<sup>®</sup>.

Global revenues for Outdoor decreased 24% in the three months ended September 2020 compared to 2019, including a 2% favorable impact due to foreign currency. The decrease in revenues during the period was primarily related to the negative impact of COVID-19. Revenues in the Americas region decreased 31%. Revenues in the Europe region decreased 20%, including a 4% favorable impact from foreign currency. Revenues in the Asia-Pacific region decreased 5%, including a 2% favorable impact from foreign currency.

Global revenues for Outdoor decreased 30% in the six months ended September 2020 compared to the 2019 period, including a 1% favorable impact due to foreign currency. The decrease in revenues during the period was primarily related to the negative impact of COVID-19. Revenues in the Americas region decreased 37%, including a 1% unfavorable impact from foreign currency. Revenues in the Europe region decreased 26%, including a 3% favorable impact from foreign currency. Revenues in the Asia-Pacific region decreased 10%, including a 1% favorable impact from foreign currency.

Global revenues for *The North Face* brand decreased 25% and 30% in the three and six months ended September 2020, respectively, compared to the 2019 periods. This includes a 1% favorable impact from foreign currency in both the three and six months ended September 2020. The decrease in both periods was primarily due to the negative impact of COVID-19 in the Americas and Europe regions, partially offset by e-commerce growth.

Global revenues for the *Timberland*® brand decreased 27% and 33% in the three and six months ended September 2020, respectively, compared to the 2019 periods, including a 2% and 1% favorable impact from foreign currency in the three and six months ended September 2020, respectively. The decrease in both periods was primarily due to the negative impact of COVID-19, partially offset by e-commerce growth.

Global direct-to-consumer revenues for Outdoor decreased 5% and 17% in the three and six months ended September 2020, respectively, compared to the 2019 periods, including a 2% and 1% favorable impact from foreign currency in the three and six months ended September 2020, respectively. The decrease in both periods was primarily due to the negative impact of COVID-19 and related closures of VF-operated retail stores. partially offset by e-commerce growth across all regions, which increased 52% and 70% in the three and six months ended September 2020, respectively, including a 2% favorable impact from foreign currency in the three months ended September 2020. Global wholesale revenues decreased 30% and 35% in the three and six months ended September 2020, respectively, compared to the 2019 periods, including a 1% favorable impact from foreign currency in both periods. The decrease in both periods was primarily driven by the negative impact of COVID-19.

Operating margin decreased in the three and six months ended September 2020 compared to the 2019 periods reflecting lower leverage of operating expenses due to decreased revenues, elevated promotional activity, negative impact from the timing of net foreign currency transaction activity and continued investments in direct-to-consumer and digital strategic growth initiatives. The decrease in the three and six months ended September 2020 was partially offset by cost controls taken in response to COVID-19 and payroll relief from the CARES Act and other governmental packages. The six months ended September 2019 also included a gain of approximately \$11 million on the sale of office real estate and related assets in connection with the relocation of VF's global headquarters and certain brands to Denver, Colorado.

#### Active

## **Three Months Ended September**

#### Six Months Ended September

(Dollars in millions)	2020	2019	rcent lange	2020	2019	Percent Change
Segment revenues	\$ 1,200.2	\$ 1,413.6	(15.1)%	\$ 1,771.5	\$ 2,645.8	(33.0)%
Segment profit	259.1	388.2	(33.3)%	266.3	695.8	(61.7)%
Operating margin	21.6 %	27.5 %		15.0 %	26.3 %	

The Active segment includes the following brands: Vans<sup>®</sup>, Kipling<sup>®</sup>, Napapijri<sup>®</sup>, Eastpak<sup>®</sup>, JanSport<sup>®</sup> and Eagle Creek<sup>®</sup>.

Global revenues for Active decreased 15% in the three months ended September 2020, compared to the 2019 period, including a 1% favorable impact from foreign currency. The decrease in revenues during the period was primarily related to the negative impact of COVID-19. Revenues in the Americas region decreased 20%. Revenues in the Europe region decreased 12%, including a 4% favorable impact from foreign currency. Revenues in the Asia-Pacific region were flat, including a 1% favorable impact from foreign currency.

Global revenues for Active decreased 33% in the six months ended September 2020 compared to the 2019 period. The decrease in revenues during the period was primarily related to the negative impact of COVID-19. Revenues in the Americas region decreased 42%. Revenues in the Europe region decreased 27%, including a 2% favorable impact from foreign currency. Revenues in the Asia-Pacific region decreased 4%, with a 1% unfavorable impact from foreign currency.

Vans® brand global revenues decreased 10% and 30% in the three and six months ended September 2020, respectively, compared to the 2019 periods. This includes a 1% favorable impact from foreign currency in the three months ended September 2020. The decrease in both periods was primarily due to the negative impact of COVID-19 in the Americas and Europe regions, partially offset by e-commerce growth and growth in Greater China.

Global direct-to-consumer revenues for Active decreased 24% and 32% in the three and six months ended September 2020, respectively, compared to the 2019 periods, including a 1% favorable impact from foreign currency in the three months ended September 2020. The decrease in the direct-to-consumer channel in both periods was primarily due to the negative impact of COVID-19 and related closures of VF-operated retail stores, partially offset by e-commerce growth across all regions. Ecommerce revenues increased 40% and 56% in the three and six months ended September 2020, respectively, including a 2% favorable impact from foreign currency in the three months ended September 2020. Global wholesale revenues decreased 6% and 34% in the three and six months ended September 2020, respectively, primarily due to the negative impact of COVID-19, and included a 2% favorable impact from foreign currency in the three months ended September 2020.

Operating margin decreased in the three and six months ended September 2020 compared to the 2019 periods reflecting lower leverage of operating expenses due to decreased revenues, elevated promotional activity, negative impact from the timing of net foreign currency transaction activity and continued investments in direct-to-consumer and digital strategic growth initiatives. The decrease in the three and six months ended September 2020 was partially offset by cost controls taken in response to COVID-19 and payroll relief from the CARES Act and other governmental packages.

#### Work

#### Three Months Ended September

#### Six Months Ended September

(Dollars in millions)	2020	2019	Percent Change	2020	2019	Percent Change
Segment revenues	\$ 253.6	\$ 222.1	14.2 %	\$ 416.0	\$ 423.8	(1.8)%
Segment profit (loss)	8.2	14.5	(43.8)%	(3.2)	30.0	(110.8)%
Operating margin	3.2 %	6.5 %		(0.8)%	7.1 %	

The Work segment includes the following brands:  $\textit{Dickies}^{\$}$  and  $\textit{Timberland PRO}^{\$}$ .

Global Work revenues increased 14% in the three months ended September 2020 compared to the 2019 period driven by broadbased operational strength. Revenues in the Americas region increased 9%. Revenues in the Europe region increased 10%, including a 4% favorable impact from foreign currency. Revenues in the Asia-Pacific region increased 48%, including a 3% favorable impact from foreign currency.

Global Work revenues decreased 2% in the six months ended September 2020 compared to the 2019 period, primarily due to the negative impact of COVID 19, partially offset by strong operational performance. Revenues in the Americas region decreased 5%. Revenues in the Europe region decreased 9%, including a 2% favorable impact from foreign currency. Revenues in the Asia-Pacific region increased 25%.

Dickies® brand global revenues increased 19% and 2% in the three and six months ended September 2020, respectively, compared to the 2019 periods, including a 1% favorable impact from foreign currency in the three months ended September 2020. The increase in the three months ended September 2020 was due to strong operational growth across all channels. The increase in both the three and six months ended September 2020 was led by growth in e-commerce and in Greater China.

Operating margin decreased in the three and six months ended September 2020 compared to the 2019 periods. The decrease in the three and six months ended September 2020 was primarily attributed to cost optimization activity and other charges indirectly related to the strategic review of the Occupational Workwear business and certain higher product costs, partially offset by cost controls taken in response to COVID-19.

## Reconciliation of Segment Profit (Loss) to Income (Loss) Before Income Taxes

There are two types of costs necessary to reconcile total segment profit (loss), as discussed in the preceding paragraphs, to consolidated income (loss) from continuing operations before income taxes. These costs are (i) corporate and other expenses, discussed below, and (ii) interest expense, net, which was discussed in the "Consolidated Statements of Operations" section.

		Three M	onth	ns Ended Sep	tember	Six Months Ended September						
[Dollars in millions] 2020			Percent 2019 Change				2020		2019	Percent Change		
Corporate and other expenses	\$	72.7	\$	114.7	(36.7)%	\$	190.3	\$	254.4	(25.2)%		
Interest expense, net		30.9		16.4	88.8 %		58.9		32.0	84.2 %		

Corporate and other expenses are those that have not been allocated to the segments for internal management reporting, including (i) information systems and shared service costs, (ii) corporate headquarters costs, and (iii) certain other income and expenses. The decrease in the three and six months ended September 2020 was primarily attributed to cost controls to reduce discretionary spending, lower costs related to the relocation of our global headquarters and certain brands to

Denver, Colorado and timing of expenses. The decrease in the six months ended September 2020 was partially offset by a \$42.4 million expense recorded in the three months ended June 2020 related to the release of currency translation amounts associated with the substantial liquidation of foreign entities in certain countries in South America, and increased costs related to cost optimization activity indirectly related to the strategic review of the Occupational Workwear business.

## **International Operations**

International revenues decreased 15% and 24% in the three and six months ended September 2020, respectively, compared to the 2019 periods primarily due to the negative impact of COVID-19. Foreign currency had a favorable impact of 3% and 1% on international revenue in the three and six months ended September 2020, respectively. Revenues in Europe decreased 16% and 26% in the three and six months ended September 2020, respectively, including a 4% and 3% favorable impact from foreign currency in the three and six months ended September 2020, respectively. In the Asia-Pacific region, revenues increased 2% and decreased 4% in the three and six months ended September 2020, respectively. Foreign currency had a favorable impact of 2% on Asia-Pacific revenue growth in the three months

ended September 2020. Revenues in Greater China increased 16% and 9% in the three and six months ended September 2020, respectively, including a 2% favorable impact from foreign currency in the three months ended September 2020. Revenues in the Americas (non-U.S.) region decreased 38% and 50% in the three and six months ended September 2020, respectively, including the impact of business model changes in the region and a 2% unfavorable impact from foreign currency in both periods. International revenues were 51% and 50% of total revenues in the three-month periods ended September 2020 and 2019, respectively, and 51% and 47% of total revenues in the sixmonth periods ended September 2020 and 2019, respectively.

### **Direct-to-Consumer Operations**

Direct-to-consumer revenues decreased 17% and 26% in the three and six months ended September 2020, respectively, compared to the 2019 periods, including a 1% favorable impact from foreign currency in the three months ended September 2020. The decrease in direct-to-consumer revenues in both periods was primarily due to the negative impact of COVID-19 and related closures of VF-operated retail stores. Our ecommerce business grew 44% and 60% in the three and six months ended September 2020, respectively, including a 2% favorable impact from foreign currency in the three months

ended September 2020. The e-commerce growth in both periods occurred across all regions and partially offset the declines in our other direct-to-consumer operations for the three and six months ended September 2020. There were 1,382 VF-owned retail stores at September 2020 compared to 1,372 at September 2019. Direct-to-consumer revenues were 35% and 34% of total revenues in the three-month periods ended September 2020 and 2019, respectively, and 39% and 37% of total revenues in the sixmonth periods ended September 2020 and 2019, respectively.

#### ANALYSIS OF FINANCIAL CONDITION

#### **Consolidated Balance Sheets**

The following discussion refers to significant changes in balances at September 2020 compared to March 2020:

- Increase in accounts receivable primarily due to the seasonality of the business and increased wholesale shipments.
- Increase in inventories primarily due to the seasonality of the business, partially offset by lower inventory purchases as part of our inventory management to ensure proper matching of supply and demand resulting from reduced consumer demand due to the impact of COVID-19.
- Increase in short-term investments due to new investments of excess cash entered into during Fiscal 2021.
- Increase in operating lease right-of-use assets primarily due to the commencement of a new distribution center lease in Europe during Fiscal 2021.
- Decrease in short-term borrowings due to net repayment of borrowings under the Global Credit Facility using a portion of the net proceeds from the issuance of senior unsecured fixed-rate notes in April 2020.
- Increase in accounts payable due to the timing of payments to vendors.
- Increase in accrued liabilities primarily due to an increase in current operating lease liabilities and the timing of interest and tax payments during the period.
- Increase in long-term debt due to the issuance of \$3.0 billion of senior unsecured fixed-rate notes in April 2020.
- Increase in operating lease liabilities primarily due to the commencement of a new distribution center lease in Europe during Fiscal 2021.

The following discussion refers to significant changes in balances at September 2020 compared to September 2019:

- Decrease in accounts receivable primarily due to lower wholesale shipments resulting from the negative impact of COVID-19.
- Decrease in inventories primarily due to lower inventory purchases as part of our inventory management to ensure proper matching of supply and demand resulting from reduced consumer demand due to the impact of COVID-19.
- Increase in short-term investments due to new investments of excess cash entered into during Fiscal 2021.
- Increase in property, plant and equipment primarily related to capital spending associated with the construction of distribution centers and leasehold improvements in VF's new global headquarters in Denver, Colorado.
- Decrease in goodwill primarily due to a \$323.2 million goodwill impairment charge related to the Timberland reporting unit in the fourth quarter of Fiscal 2020.
- Increase in operating lease right-of-use assets primarily due to new and renewed retail store leases and a new distribution center lease in Europe that commenced during Fiscal 2021.
- Decrease in short-term borrowings due to net repayment of commercial paper borrowings.
- Increase in accrued liabilities primarily due to an increase in current operating lease liabilities and the timing of interest and tax payments during the period.
- Increase in long-term debt due to the issuance of \$3.0 billion fixed-rate notes in April 2020 and the issuance of €1.0 billion euro-denominated fixed-rate notes in February 2020, partially offset by the full redemption of \$500.0 million of VF's outstanding 2021 notes in March 2020.
- Increase in operating lease liabilities due to new and renewed retail store leases and a new distribution center lease in Europe that commenced during Fiscal 2021.

### **Liquidity and Capital Resources**

The financial condition of VF is reflected in the following:

	September	March	September
(Dollars in millions)	2020	2020	2019
Working capital	\$4,157.4	\$1,518.8	\$2,029.0
Current ratio	3.1 to 1	1.5 to 1	1.9 to 1
Net debt to total capital	64.5%	53.4%	42.2%

The increase in the current ratio at September 2020 compared to March 2020 was primarily due to a net increase in current assets driven by higher cash balances due to proceeds from long-term debt, as discussed in the "Cash Provided by Financing Activities" section below, higher short-term investments and inventory balances and a net decrease in current liabilities driven by lower short-term borrowings, as discussed in the "Consolidated Balance Sheets" section above. The increase in the current ratio at September 2020 compared to September 2019 was primarily due to a net increase in current assets driven by higher cash

balances due to proceeds from long-term debt, as discussed in the "Cash Provided by Financing Activities" section below and higher short-term investments, as discussed in the "Consolidated Balance Sheets" section above.

For the ratio of net debt to total capital, net debt is defined as short-term and long-term borrowings, in addition to operating lease liabilities, net of unrestricted cash of VF and its subsidiaries. Total capital is defined as net debt plus stockholders' equity. The increase in the net debt to total capital ratio at September 2020 compared to both March 2020 and

September 2019 was attributed to the increase in long-term debt, as discussed in the "Consolidated Balance Sheets" section above and decreases in stockholders' equity. The increase in the net debt to total capital ratio at September 2020 compared to March 2020 was partially offset by the decrease in short-term borrowings, as discussed in the "Consolidated Balance Sheets" section above. The decrease in stockholders' equity at September 2020 compared to March 2020 was primarily driven by the payments of dividends. The decrease in stockholders' equity at September 2020 compared to September 2019 was driven by payments of dividends, share repurchases and stockbased compensation activity, partially offset by net income.

VF's primary source of liquidity is its expected annual cash flow from operating activities. Cash from operations is typically lower in the first half of the calendar year as inventory builds to support peak sales periods in the second half of the calendar year. Cash provided by operating activities in the second half of the calendar year is substantially higher as inventories are sold and accounts receivable are collected. Additionally, direct-to-consumer sales are highest in the fourth quarter of the calendar year. VF's additional sources of liquidity include available borrowing capacity against its Global Credit Facility, available cash and investment balances and international lines of credit.

In summary, our cash flows from continuing operations were as follows:

(In thousands)	2020	 2019
Cash provided (used) by operating activities	\$ 39,510	\$ (372,746)
Cash used by investing activities	(954,685)	[70,142]
Cash provided by financing activities	1,377,458	411,914

## Cash Provided (Used) by Operating Activities

Cash flows related to operating activities are dependent on net income (loss), adjustments to net income (loss) and changes in working capital. The decrease in cash used by operating activities in the six months ended September 2020 compared to September 2019 is primarily due to a decrease in net cash usage for working capital, partially offset by lower earnings for the periods compared.

## Cash Used by Investing Activities

The increase in cash used by investing activities in the six months ended September 2020 related primarily to purchases of short-term investments of \$800.0 million. The six months ended September 2019 included \$63.7 million from the sale of office real estate and related assets in connection with the relocation of VF's global headquarters and certain brands to Denver, Colorado. Capital expenditures and software purchases increased \$21.1 million in the six months ended September 2020 compared to the 2019 period.

#### Cash Provided by Financing Activities

The increase in cash provided by financing activities during the six months ended September 2020 was primarily due to the net proceeds from long-term debt issuance of \$3.0 billion fixed-rate notes, which was partially offset by a \$1.0 billion net decrease in short-term borrowings for the periods compared. The increase was also partially offset by \$906.1 million of cash received from Kontoor Brands, net of cash transferred, in the six months ended September 2019.

VF did not purchase shares of its Common Stock in the open market during the six months ended September 2020 or the six months ended ended September 2019 under the share repurchase program authorized by VF's Board of Directors.

In response to the COVID-19 outbreak and to preserve financial liquidity, VF has made the decision to temporarily pause its share repurchase program. As of the end of September 2020, the Company had \$2.8 billion remaining for future repurchases under its share repurchase program. VF will continue to

evaluate its use of capital, giving first priority to enterprise protection and then to business acquisitions and direct shareholder return in the form of dividends and share repurchases.

VF relies on its ability to generate cash flows to finance its ongoing operations. In addition, VF has significant liquidity from its available cash and investment balances and credit facilities. VF maintains a \$2.25 billion senior unsecured revolving line of credit (the "Global Credit Facility") that expires December 2023. VF may request an unlimited number of one year extensions so long as each extension does not cause the remaining life of the Global Credit Facility to exceed five years, subject to stated terms and conditions. The Global Credit Facility may be used to borrow funds in both U.S. dollar and certain non-U.S. dollar currencies, and has a \$50.0 million letter of credit sublimit. In addition, the Global Credit Facility supports VF's U.S. commercial paper program for short-term, seasonal working capital requirements and general corporate purposes, including share repurchases and acquisitions. Outstanding short-term balances may vary from period to period depending on the level of corporate requirements.

In April 2020, VF entered into an amendment to the Global Credit Facility that resulted in certain changes to the restrictive covenants, including an increase to the consolidated indebtedness to consolidated capitalization financial ratio covenant to 70% and a revision to the calculation of consolidated indebtedness to be net of unrestricted cash. As of September 2020, the covenant calculation includes cash and equivalents and short-term investments, and excludes consolidated operating lease liabilities. In addition, the amendment requires VF and its subsidiaries to maintain minimum liquidity in the form of unrestricted cash and unused financing commitments of not less than \$750.0 million. As of September 2020, VF was in compliance with all covenants.

VF has a commercial paper program that allows for borrowings of up to \$2.25 billion to the extent that it has borrowing capacity under the Global Credit Facility. As of September 2020, there were no commercial paper borrowings. Standby letters of credit issued as of September 2020 were \$24.2 million, leaving

approximately \$2.2 billion available for borrowing against the Global Credit Facility at September 2020. Additionally, VF had approximately 2.7 billion of cash and equivalents and short-term investments at September 2020.

VF has \$70.0 million of international lines of credit with various banks, which are uncommitted and may be terminated at any time by either VF or the banks. Total outstanding balances under these arrangements were \$13.2 million at September 2020.

On April 23, 2020, VF closed its sale of senior unsecured notes including \$1.0 billion of 2.050% notes due April 2022, \$750.0 million of 2.400% notes due April 2025, \$500.0 million of 2.800% notes due April 2027 and \$750.0 million of 2.950% notes due April 2030. The net proceeds received by the Company were approximately \$2.97 billion. A portion of the net proceeds was used to repay \$2.0 billion of outstanding borrowings under the Global Credit Facility resulting from actions taken by VF to strengthen the Company's cash position in response to the COVID-19 pandemic, and the remaining net proceeds will be used for general corporate purposes.

VF's favorable credit agency ratings allow for access to additional liquidity at competitive rates. At the end of September 2020, VF's long-term debt ratings were 'A' by Standard & Poor's Ratings Services and 'A3' by Moody's Investors Service, both with 'negative' outlooks, and commercial paper ratings by those rating agencies were 'A-1' and 'Prime-2', respectively. In April 2020, Standard & Poor's Ratings Services revised VF's credit rating outlook to 'negative' from 'stable' to reflect the risk that extended economic stress from the COVID-19 pandemic on operating performance could result in a downgrade due to prolonged credit measure deterioration. Similarly, in April 2020, Moody's Investor Services also revised VF's credit rating outlook to 'negative'. There have been no subsequent changes in the credit rating outlooks.

None of VF's long-term debt agreements contain acceleration of maturity clauses based solely on changes in credit ratings. However, if there were a change in control of VF, and as a result of the change in control the 2023, 2028, 2032 and 2037 notes were rated below investment grade by recognized rating agencies, VF would be obligated to repurchase the notes at 101%

of the aggregate principal amount, plus any accrued and unpaid interest, if required by the respective holders of the notes.

The Company paid a cash dividend of \$0.48 per share and \$0.96 per share during the three and six months ended September 2020, and the Company has declared a cash dividend of \$0.49 per share that is payable in the third quarter of Fiscal 2021. Subject to approval by its Board of Directors, VF intends to continue to pay its regularly scheduled dividend and is not contemplating the suspension of its dividend at this time.

Management's Discussion and Analysis in the Fiscal 2020 Form 10-K provided a table summarizing VF's contractual obligations and commercial commitments at the end of Fiscal 2020 that would require the use of funds. As of September 2020, there have been no material changes in the amounts disclosed in the Fiscal 2020 Form 10-K, except as noted below:

- Inventory purchase obligations decreased by approximately \$510 million at the end of September 2020 primarily due to the timing of sourcing activities and the impact of COVID-19.
- In addition to operating lease liabilities recorded in VF's Consolidated Balance Sheet, the Company has entered into approximately \$180 million of leases that have not yet commenced, including over \$150 million related to a distribution center lease that is expected to begin during Fiscal 2021 with a lease term of 15 years.
- VF's required principal payments on long-term debt increased during the period due to the issuance of senior unsecured notes with an aggregate principal value of \$3.0 billion.

There continues to be significant uncertainty about the duration and extent of the impact of COVID-19 and we expect there will be a significant negative impact to our Fiscal 2021 cash flows. However, management believes that VF has sufficient liquidity and flexibility to operate during and after the disruptions caused by the COVID-19 pandemic and related governmental actions and regulations and health authority advisories and meet its current and long-term obligations as they become due.

## **Recent Accounting Pronouncements**

Refer to Note 2 to VF's consolidated financial statements for information on recently issued and adopted accounting standards.

## **Critical Accounting Policies and Estimates**

Management has chosen accounting policies it considers to be appropriate to accurately and fairly report VF's operating results and financial position in conformity with generally accepted accounting principles in the United States of America. Our critical accounting policies are applied in a consistent manner. Significant accounting policies are summarized in Note 1 to the consolidated financial statements included in the Fiscal 2020 Form 10-K.

The application of these accounting policies requires management to make estimates and assumptions about future events and apply judgments that affect the reported amounts of assets, liabilities, revenues, expenses, contingent assets and liabilities, and related disclosures. These estimates, assumptions and judgments are based on historical experience, current trends and other factors believed to be reasonable under

the circumstances. Management evaluates these estimates and assumptions, and may retain outside consultants to assist in the evaluation. If actual results ultimately differ from previous estimates, the revisions are included in results of operations in the period in which the actual amounts become known.

The accounting policies that involve the most significant estimates, assumptions and management judgments used in preparation of the consolidated financial statements, or are the most sensitive to change from outside factors, are discussed in Management's Discussion and Analysis in the Fiscal 2020 Form 10-K.

Except as disclosed in Note 2 to VF's consolidated financial statements, there have been no material changes in VF's accounting policies.

## **Cautionary Statement on Forward-looking Statements**

From time to time, VF may make oral or written statements, including statements in this quarterly report that constitute "forward-looking statements" within the meaning of the federal securities laws. These include statements concerning plans, objectives, projections and expectations relating to VF's operations or economic performance and assumptions related thereto. Forward-looking statements are made based on management's expectations and beliefs concerning future events impacting VF and therefore involve a number of risks and uncertainties. Forward-looking statements are not guarantees, and actual results could differ materially from those expressed or implied in the forward-looking statements.

Potential risks and uncertainties that could cause the actual results of operations or financial condition of VF to differ materially from those expressed or implied by forward-looking statements include, but are not limited to: risks arising from the widespread outbreak of an illness or any other communicable disease, or any other public health crisis, including the coronavirus (COVID-19) global pandemic; the level of consumer demand for apparel, footwear and accessories; disruption to VF's distribution system; the financial strength of VF's customers; fluctuations in the price, availability and quality of raw materials and contracted products; disruption and volatility in the global capital and credit markets; VF's response to changing fashion trends, evolving consumer preferences and changing patterns of consumer behavior; intense competition from online retailers; manufacturing and product innovation; increasing pressure on margins; VF's ability to implement its business strategy; VF's ability to grow its international and direct-to-consumer businesses; retail industry changes and challenges; VF's and its vendors' ability to maintain the strength and security of information technology systems; the risk that

VF's facilities and systems and those of our third-party service providers may be vulnerable to and unable to anticipate or detect data security breaches and data or financial loss; VF's ability to properly collect, use, manage and secure consumer and employee data; foreign currency fluctuations; stability of VF's manufacturing facilities and foreign suppliers; continued use by VF's suppliers of ethical business practices; VF's ability to accurately forecast demand for products; continuity of members of VF's management; VF's ability to protect trademarks and other intellectual property rights; possible goodwill and other asset impairment; maintenance by VF's licensees and distributors of the value of VF's brands; VF's ability to execute and integrate acquisitions; changes in tax laws and liabilities; legal, regulatory, political and economic risks; the risk of economic uncertainty associated with the exit of the United Kingdom from the European Union ("Brexit") or any other similar referendums that may be held; adverse or unexpected weather conditions; VF's indebtedness and its ability to obtain financing on favorable terms, if needed, could prevent VF from fulfilling its financial obligations; climate change and increased focus on sustainability issues; and risks associated with the spin-off of our Jeanswear business completed on May 22, 2019, including the risk that VF will not realize all of the expected benefits of the spin-off; the risk that the spin-off will not be tax-free for U.S. federal income tax purposes; and the risk that there will be a loss of synergies from separating the businesses that could negatively impact the balance sheet, profit margins or earnings of VF. More information on potential factors that could affect VF's financial results is included from time to time in VF's public reports filed with the Securities and Exchange Commission, including VF's Annual Report on Form 10-K.

## ITEM 3 — QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

There have been no significant changes in VF's market risk exposures from what was disclosed in Item 7A in the Fiscal 2020 Form 10-K.

## ITEM 4 — CONTROLS AND PROCEDURES.

Disclosure controls and procedures:

Under the supervision of the Chief Executive Officer and Chief Financial Officer, a Disclosure Committee comprising various members of management has evaluated the effectiveness of the disclosure controls and procedures at VF and its subsidiaries as of the end of the period covered by this quarterly report (the "Evaluation Date"). Based on this evaluation, the Chief Executive Officer and Chief Financial Officer have concluded as of the Evaluation Date that such controls and procedures were effective.

Changes in internal control over financial reporting:

There have been no changes during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, VF's internal control over financial reporting. We have not experienced any material impact to our internal controls over financial reporting despite the fact that a significant number of our employees are working remotely due to the COVID-19 pandemic. We are continually monitoring and assessing the COVID-19 situation on our internal controls to minimize the impact on their design and operating effectiveness.

## PART II — OTHER INFORMATION

## ITEM 1 — LEGAL PROCEEDINGS.

Information on VF's legal proceedings is set forth under Part I, "Item 3. Legal Proceedings" in the Fiscal 2020 Form 10-K. There have been no material changes to the legal proceedings from those described in the Fiscal 2020 Form 10-K.

## ITEM 1A — RISK FACTORS.

In addition to the other information set forth in this report and in our other reports and statements that we file with the Securities and Exchange Commission, including our quarterly reports on Form 10-Q, careful consideration should be given to the factors discussed in Part I, "Item 1A. Risk Factors" in the Fiscal 2020 Form 10-K, as updated and supplemented below, which could materially affect our business, financial condition and future results. The risks described in the Fiscal 2020 Form 10-K are not the only risks facing the Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and operating results.

Other than the risks identified below, there have been no material changes to the risk factors identified in Part I, "Item 1A. Risk Factors" in the Fiscal 2020 Form 10-K.

# The recent coronavirus (COVID-19) global pandemic has and will continue to materially and adversely affect our business, financial condition and results of operations.

Our business has been, and will continue to be, impacted by the effects of the COVID-19 global pandemic in countries and territories where we operate and our employees, suppliers, third-party service providers, consumers or customers are located. These effects include recommendations or mandates from governmental authorities to close businesses, require staged reopening, limit travel, prevent large gatherings, and require individuals to follow self-quarantine, curfew, shelter-inplace, and stay-at-home orders. The countries and territories in which our products are made, manufactured, distributed or sold are in varying stages of restrictions and reopening to address the COVID-19 pandemic. Certain jurisdictions have begun reopening following precautionary measures such as limited operating hours and limited occupancy levels, only to return to further restrictions and closures in the face of a rising number of COVID-19 cases. There is significant uncertainty around retail store openings and the extent to which stores may remain open if and where there is a resurgence in COVID-19, and the duration and severity of any related restrictions. Some of the impacts of the COVID-19 pandemic on our business have included, and could continue to include, the following:

significant reductions in demand and significant volatility in demand for our products by consumers and customers resulting in reduced orders, order cancellations, lower revenues, higher discounts, increased inventories, decreased value of inventories and lower gross margins, which continue to be caused by, among other things: the inability of consumers to purchase our products due to illness, quarantine or other restrictions or out of fear of exposure to COVID-19, phased reopenings and reclosures of our owned stores as well as stores of our customers or reduced store hours across the Americas, Europe and Asia Pacific due to a resurgence of COVID-19, significant declines in consumer retail store traffic to stores that have reopened, or financial hardship and unemployment, shifts in demand away from consumer discretionary products and reduced options for marketing and

promotion of products or other restrictions in connection with the COVID-19 pandemic;

- significant uncertainty and turmoil in global economic and financial market conditions causing, among other things: decreased consumer confidence and decreased consumer spending, now and in the mid and long-term, inability to access financing in the credit and capital markets (including the commercial paper market) at reasonable rates (or at all) in the event we, our customers or suppliers find it desirable to do so, increased exposure to fluctuations in foreign currency exchange rates relative to the U.S. Dollar, and volatility in the availability and prices for commodities and raw materials we use for our products and in our supply chain;
- inability to meet our consumers' and customers' needs for inventory production and fulfillment due to disruptions in our supply chain and increased costs associated with mitigating the effects of the pandemic caused by, among other things: reduction or loss of workforce due to illness, quarantine or other restrictions or facility closures, scarcity of and/or increased prices for raw materials, scrutiny or embargoing of goods produced in infected areas, and increased freight and logistics costs, expenses and times; failure of third parties on which we rely, including our suppliers, customers, distributors, service providers and commercial banks, to meet their obligations to us or to timely meet those obligations, or significant disruptions in their ability to do so, which may be caused by their own financial or operational difficulties, including business failure or insolvency and collectability of existing receivables;
- significant changes in the conditions in markets in which
  we do business, including quarantines, governmental or
  regulatory actions, closures or other restrictions,
  including voluntarily adopted practices, that limit or close
  our operating and manufacturing facilities and restrict
  our employees' ability to perform necessary business
  functions, including operations necessary for the design,
  development, production, distribution, sale, marketing
  and support of our products and increase the likelihood of
  litigation;
- increased costs, including increased employee costs, such as for expanded benefits and essential employee incentives, and increased operating costs, including those associated with provision of personal protective equipment and compliance with governmental or public health organization mandates or guidance, allowances or extended payment terms for customers, inventory writeoffs, all of which have negatively impacted our profitability;
- increased risk to the health, safety and wellness, including mental and emotional health, of our employees due to the virus or the impact of related restrictions; and

 amplified data security risks as a result of more employees working remotely, including increased demand on our information technology resources and systems, increased phishing and other cybersecurity attacks, and an increase in the number of points of potential attack, such as laptops and mobile devices.

These impacts have placed, and will continue to place, limitations on our ability to execute our business plan and materially and adversely affect our business, financial condition and results of operations. We continue to monitor the situation

and may adjust our current policies and procedures as more information and guidance become available regarding the evolving situation. The impact of COVID-19 may also exacerbate other risks discussed in the "Risk Factors" section of the Fiscal 2020 Form 10-K, any of which could have a material effect on us. The extent of the impact of the COVID-19 pandemic will depend on future developments, including the duration, severity and any resurgences of COVID-19, which are uncertain and cannot be predicted. This situation is dynamic and changing rapidly and additional impacts may arise that we are not aware of currently.

#### ITEM 2 — UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

(c) Issuer purchases of equity securities:

The following table sets forth VF's repurchases of our Common Stock during the fiscal quarter ended September 26, 2020 under the share repurchase program authorized by VF's Board of Directors in 2017.

Second Quarter Fiscal 2021	Total Number of Shares Purchased	Weighted Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Programs	Dollar Value of Shares that May Yet be Purchased Under the Program
June 28 - July 25, 2020	_	\$ _	_	\$ 2,836,975,339
July 26 - August 22, 2020	_	_	_	2,836,975,339
August 23 - September 26, 2020	_	_	_	2,836,975,339
Total	_		_	

VF will continue to evaluate future share repurchases, considering funding required for enterprise protection and business acquisitions, VF's Common Stock price and levels of stock option exercises.

## ITEM 6 — EXHIBITS.

<u>10.1</u>	Performance-Based Restricted Stock Units ("PRSUs") for Three-Year Performance Cycle Fiscal Years 2021-2023 under the Mid-Term Incentive Plan
<u>31.1</u>	Certification of Steven E. Rendle, Chairman, President and Chief Executive Officer, pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
<u>31.2</u>	Certification of Scott A. Roe, Executive Vice President and Chief Financial Officer, pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
<u>32.1</u>	Certification of Steven E. Rendle, Chairman, President and Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
<u>32.2</u>	Certification of Scott A. Roe, Executive Vice President and Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File - the cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## V.F. CORPORATION

(Registrant)

Ву: /s/ Scott A. Roe

Scott A. Roe

Executive Vice President and Chief Financial Officer

(Principal Financial Officer)

By: /s/ Bryan H. McNeill

Bryan H. McNeill

Vice President, Controller and Chief Accounting Officer (Principal Accounting Officer)

Date: October 28, 2020